

# **CARMANAH TECHNOLOGIES CORPORATION**

**NOTICE OF MEETING**

**- AND -**

**MANAGEMENT INFORMATION CIRCULAR**

**FOR THE ANNUAL GENERAL AND SPECIAL MEETING  
OF SHAREHOLDERS**

**To be held on**

**May 4, 2017**

**At Delta Victoria Ocean Pointe Resort  
Pacific Suite  
100 Harbour Road, Victoria, BC V9A 0G1**

**8:30 AM (Pacific time)**

**Carmanah Technologies Corporation  
250 Bay Street  
Victoria, BC V9A 3K5**

Tel: (250) 380-0052, Fax: (250) 380-0062

[www.carmanah.com](http://www.carmanah.com)

## NOTICE OF ANNUAL GENERAL MEETING OF SHAREHOLDERS

**NOTICE IS HEREBY GIVEN** that an annual general and special meeting (the “**Meeting**”) of the shareholders (the “**Shareholders**”) of Carmanah Technologies Corporation (“**Carmanah**” or the “**Company**”) will be held at Delta Victoria Ocean Pointe – Pacific Suite, 100 Harbour Road, Victoria, British Columbia at 8:30 a.m. (Pacific time), on May 4, 2017, for the following purposes:

1. to receive and consider the consolidated financial statements of the Company for the financial year ended December 31, 2016, together with the report of the independent auditor thereon;
2. to appoint KPMG LLP, Chartered Accountants, as auditor for the Company for the ensuing financial year and to authorize the directors to fix the remuneration to be paid to the auditor;
3. to elect directors to hold office until the next annual general meeting of the Company;
4. to consider and, if deemed fit, approve an ordinary resolution approving unallocated share awards under the Company’s 2011 Incentive Awards Plan; and
5. to transact such other business as may properly come before the Meeting or any adjournment thereof.

Shareholders are invited to attend the Meeting. Only Shareholders of record on March 15, 2017 (the “**Record Date**”) will be entitled to receive notice of and to vote at the Meeting or any adjournment thereof, except to the extent that a Shareholder has transferred any common shares in the capital of Carmanah (“**Carmanah Shares**”) after that date and the new holder of such Carmanah Shares establishes proper ownership and requests not later than 10 days before the date of the Meeting that such Shareholder’s name be included in the list of Shareholders eligible to vote at the Meeting or any adjournment thereof.

Whether or not you expect to attend the Meeting or any adjournment thereof, **PLEASE SIGN, DATE AND RETURN THE ENCLOSED PROXY PROMPTLY IN THE ENCLOSED ENVELOPE.** Your promptness in returning the proxy will assist in the expeditious and orderly processing of proxies and will ensure that your Carmanah Shares are represented. Please note that, if you are a registered shareholder, you may vote in person at the Meeting or any adjournment thereof even if you have previously returned the proxy. A proxy will not be valid unless it is completed, dated, signed and delivered to Computershare Investor Services Inc. at 510 Burrard Street, 2<sup>nd</sup> Floor, Vancouver, BC V6C 3A8 not less than 48 hours (excluding Saturdays, Sundays and holidays) before the time for holding the Meeting, or is delivered to the chair of the Meeting prior to the commencement of the Meeting.

DATED at Victoria, British Columbia as of the 24<sup>th</sup> day of March, 2017

BY ORDER OF THE BOARD OF DIRECTORS

“*John Simmons*”

John Simmons  
Chief Executive Officer

***If you are a non-registered shareholder of Carmanah and receive these materials through your broker or through another intermediary, please complete and return the materials in accordance with the instructions provided to you by your broker or by the other intermediary. Failure to do so may result in your Carmanah Shares not being eligible to be voted by proxy at the Meeting.***

**CARMANAH TECHNOLOGIES CORPORATION**

250 Bay Street

Victoria, BC V9A 3K5

Tel: (250) 380-0052, Fax: (250) 380-0062

**MANAGEMENT INFORMATION CIRCULAR**

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## INTRODUCTION

This management information circular (the “**Circular**”) accompanies the notice of annual general and special meeting (the “**Notice**”) and is furnished to shareholders (the “**Shareholders**”) holding common shares (the “**Carmanah Shares**”) in the capital of Carmanah Technologies Corporation (“**Carmanah**” or the “**Company**”) in connection with the solicitation of proxies by the management of Carmanah for use at Carmanah’s annual general and special meeting of Shareholders (the “**Meeting**”) to be held on May 4, 2017 at 8:30 A.M. (Pacific time) at the Delta Victoria Ocean Pointe – Pacific Suite, 100 Harbour Road, Victoria, BC. Except as otherwise stated, the information contained herein is given as at March 15, 2017.

## CURRENCY

All references in this Circular to \$ or to CAD\$ are in Canadian dollars and references to US\$ are to United States dollars, unless otherwise indicated.

## GENERAL PROXY INFORMATION

### Solicitation of Proxies

This solicitation is made on behalf of management of the Company. It is expected that the solicitation will be primarily by mail. Proxies may also be solicited personally by directors, officers or employees of Carmanah. Costs of the solicitation of proxies for the Meeting will be borne by Carmanah. In addition to the use of mail, proxies may be solicited by personal interviews, personal delivery, telephone or any form of electronic communication or by directors, officers and employees of Carmanah who will not be directly compensated therefor. Carmanah has arranged for intermediaries to forward meeting materials to beneficial holders held of record by those intermediaries and Carmanah may reimburse the intermediaries for their reasonable fees and disbursements in that regard.

### Registered Shareholders

If you are a registered shareholder of Carmanah Shares (“**Registered Shareholders**”), there are two ways in which you can vote your Carmanah Shares. You can either vote in person at the Meeting or you can vote by proxy.

#### *Voting by Proxy*

If you do not plan to come to the Meeting, you can have your vote counted by appointing someone who will attend at the Meeting as your proxyholder. In the proxy, you can either direct your proxyholder as to how you want your Carmanah Shares to be voted or you can let your proxyholder choose for you. If you appoint a proxyholder, you may revoke your proxy if you decide to attend the Meeting and wish to vote your Carmanah Shares in person (see *Revocation of Proxies* below).

#### *Voting in Person*

Registered Shareholders who wish to attend the Meeting and to vote their Carmanah Shares in person do not need to complete a proxy form. Your vote will be taken and counted at the Meeting. Please register with the transfer agent, Computershare Investor Services Inc., upon your arrival at the Meeting.

### Non-Registered Shareholders

Only **Registered Shareholders** or duly appointed proxyholders are permitted to vote at the Meeting. Most Shareholders are “non-registered” Shareholders because the Carmanah Shares they own are not registered in their names but are instead registered in the name of the brokerage firm, bank or trust company through which they purchased the Carmanah Shares. More particularly, a person is not a Registered Shareholder in respect of Carmanah Shares which are held on behalf of the person (the “**Non-Registered Shareholder**”) but which are registered either: (a) in the name of an intermediary (an “**Intermediary**”) that the Non-Registered Holder deals with in respect of the

Carmanah Shares (Intermediaries include, among others, banks, trust companies, securities dealers or brokers and trustees or administrators of self-administered RRSPs, RRIFs, RESPs and similar plans); or (b) in the name of a clearing agency (such as The Canadian Depository for Securities Limited (“CDS”)) of which the Intermediary is a participant. There are two kinds of Non-Registered Shareholders: those who have objected to their name and contact information being made known to the Company (called “OBOs” for Objecting Beneficial Owners) and those who have not objected (called “NOBOs” for Non-Objecting Beneficial Owners).

The Company can request and obtain a list of their NOBOs from Intermediaries via its transfer agent and can use this NOBO list for distribution of proxy-related materials directly to NOBOs. The Company has decided to send proxy-related materials to its NOBOs. Your Intermediary will have provided to you a voting instruction form. Please return your instructions as specified in the request for voting instructions. NOBOs that wish to attend the Meeting and vote in person (or appoint someone else to attend the Meeting and vote on such NOBOs’ behalf) can appoint themselves (or someone else) as a proxyholder by following the applicable instructions on the voting instruction form.

With respect to OBOs, the Company does not intend to pay for Intermediaries to deliver to OBOs meeting materials for the Meeting and as a result, OBO’s will not receive meeting materials unless the OBO’s intermediary assumes the cost of delivery. Applicable securities regulatory policy requires intermediaries to whom meeting materials have been sent to seek voting instructions from OBOs in advance of Shareholders’ meetings. Every intermediary has its own mailing procedures and provides its own return instructions, which should be carefully followed by OBOs in order to ensure that their Carmanah Shares are voted at the Meeting. Often, the form of proxy supplied to an OBO by its broker is identical to that provided to Registered Shareholders. However, its purpose is limited to instructing the Registered Shareholder how to vote on behalf of the OBO. OBOs are requested to complete and return the voting instruction form in accordance with the instructions set out on that form. The voting instruction form must be returned as directed well in advance of the Meeting in order to have the Carmanah Shares voted. OBOs that wish to attend the Meeting and vote in person (or appoint someone else to attend the Meeting and vote on such OBOs’ behalf) can appoint themselves (or someone else) as proxyholder by following the applicable voting instructions.

**In either case, Non-Registered Holders should carefully follow the instructions of their Intermediary, including those regarding when and where the Proxy or proxy authorization form is to be delivered.**

#### **Notice-and-Access**

In accordance with the requirements of National Instrument 54-101 *Communications with Beneficial Owners of Securities of a Reporting Issuer* (“NI 54-101”) of the Canadian Securities Administrators, Carmanah has elected notice-and-access provisions (the “**Notice-and-Access Provisions**”) for delivery of the Notice, this Circular and the Proxy (collectively, the “**Meeting Materials**”) indirectly through Intermediaries to Non-Registered Holders. Carmanah has elected to use the Notice-and-Access Provisions for the Meeting in respect of mailings to Non-Registered Shareholders but not in respect of mailings to Registered Shareholders. The Notice-and-Access Provisions are a set of rules developed by the Canadian Securities Administrators that reduce the volume of materials that must be physically mailed to Shareholders by allowing a reporting issuer to post an information circular in respect of a meeting of Shareholders and related materials online, rather than mailing paper copies of such materials to Shareholders.

Carmanah has elected to use procedures known as “stratification” in relation to the use of the Notice-and-Access Provisions. Stratification occurs when the Company, while using the Notice-and-Access Provisions, provide a paper copy of the Circular, to some but not all of the Shareholders. In relation to the Meeting, the Registered Shareholders will receive a paper copy of the Notice, this Circular and the Proxy whereas Non-Registered Shareholders will receive a notice-and-access notification and a voting instruction form. In addition, a paper copy of this Circular will be mailed to those Non-Registered Shareholders who have previously requested to receive a paper copy.

Electronic copies of this Circular, the Notice and the consolidated financial statements of Carmanah and management’s discussion analysis of the Company’s results of operations and financial condition for its most recently completed financial year may be found on Carmanah’s profile on SEDAR at [www.sedar.com](http://www.sedar.com) and also on Carmanah’s website at [www.carmanah.com](http://www.carmanah.com).

## **Appointment of Proxies**

The individuals named in the accompanying form of proxy (the “**Proxy**”) are directors or officers of Carmanah. **A REGISTERED SHAREHOLDER WISHING TO APPOINT SOME OTHER PERSON OR COMPANY (WHO NEED NOT BE A SHAREHOLDER) TO ATTEND AND ACT FOR THE REGISTERED SHAREHOLDER AND ON THE REGISTERED SHAREHOLDER’S BEHALF AT THE MEETING HAS THE RIGHT TO DO SO, EITHER BY INSERTING SUCH PERSON’S OR COMPANY’S NAME IN THE BLANK SPACE PROVIDED IN THE PROXY AND STRIKING OUT THE TWO PRINTED NAMES, OR BY COMPLETING ANOTHER PROXY.** A Proxy will not be valid unless it is completed, dated, signed and delivered to Computershare Investor Services Inc. at 510 Burrard Street, 2<sup>nd</sup> Floor, Vancouver, BC V6C 3A8 not less than 48 hours (excluding Saturdays, Sundays and holidays) before the time for holding the Meeting, or is delivered to the chair of the Meeting prior to the commencement of the Meeting.

## **Revocation of Proxies**

A Shareholder who has given a Proxy may revoke it by an instrument in writing executed by the Shareholder or by the Shareholder’s attorney authorized in writing or, if the Shareholder is a corporation, by a duly authorized officer or attorney of Carmanah, and delivered either to Computershare Investor Services Inc. not less than 48 hours (excluding Saturdays, Sundays and holidays) before the Meeting or any adjournment of it, or to the chair of the Meeting on the day of the Meeting or any adjournment of it. **Only Registered Shareholders have the right to revoke a Proxy. Non-Registered Holders who wish to change their vote must, at least seven days before the Meeting, arrange for their respective Intermediaries to revoke the Proxy on their behalf. A revocation of a Proxy does not affect any matter on which a vote has been taken prior to the revocation.**

## **Exercise of Discretion**

The persons named in the Proxy accompanying this Circular will vote or withhold from voting the Carmanah Shares in accordance with the instructions from the Shareholder, on any ballot that may be called for. If a choice is specified with respect to any matter to be acted upon, the Carmanah Shares will be voted accordingly.

**Where no choice has been specified by the Shareholder, or if both choices have been specified, such Carmanah Shares will be voted in favour of the matters identified in the Notice.**

The enclosed Proxy, when properly completed and delivered and not revoked, confers discretionary authority upon the persons appointed proxyholders thereunder to vote with respect to any amendments or variations of matters identified in the Notice and with respect to other matters which may properly come before the Meeting. At the time of the printing of this Circular, management of Carmanah knows of no such amendment, variation or other matter which may be presented to the Meeting.

## **Voting Securities and Principal Holders Thereof**

As at the date hereof, Carmanah has issued and outstanding 24,602,504 fully paid and non-assessable Carmanah Shares, each share carrying the right to one vote. Carmanah has only one class of voting securities.

Registered Shareholders as at March 15, 2016 (the “**Record Date**”) who either personally attend the Meeting or who have completed and delivered a Proxy in the manner and subject to the provisions described above shall be entitled to vote or to have their Carmanah Shares voted at the Meeting.

To the knowledge of the directors and executive officers of Carmanah, there are no persons who, or corporations which, beneficially own, directly or indirectly, or exercise control or direction over, shares carrying more than 10% of the voting rights attached to all issued and outstanding Carmanah Shares other than Michael Sonnenfeldt and James Meekison, who respectively own 27.1% (6,675,462) and 12.0% (2,963,700) of the issued and outstanding Carmanah Shares.

## **Interest of Certain Persons or Companies in Matters to be Acted Upon**

Except as otherwise disclosed herein, to the knowledge of Carmanah, none of the directors or executive officers of Carmanah, no proposed nominee for election as a director of Carmanah, none of the persons who have been directors or executive officers of Carmanah since the commencement of Carmanah's last completed financial year and no associate or affiliate of any of the foregoing persons has any material interest, direct or indirect, by way of beneficial ownership of securities or otherwise, in any matter to be acted upon at the Meeting other than the election of directors.

## **PARTICULARS OF MATTERS TO BE ACTED UPON**

### **Financial Statements**

The audited consolidated financial statement of Carmanah for the year ended December 31, 2016, and the report of the auditors thereon will be tabled at the Meeting. These audited consolidated financial statements will be available to download from the Company's website at [www.carmanah.com/company/annual-general-meeting](http://www.carmanah.com/company/annual-general-meeting) or available from the Company's Corporate Secretary.

### **Appointment and Remuneration of Auditors**

Effective May 26, 2016, KPMG LLP, was appointed the Company's auditor and Deloitte LLP, having served since April 2010, agreed, at the request of the Company, to resign. The board of directors of the Company appointed KPMG LLP as the successor auditor of the Company until the Company's next annual shareholders' meeting. The management of Carmanah will recommend at the Meeting to appoint KPMG LLP, as auditor of Carmanah for the ensuing year and to authorize the directors to fix the remuneration paid to the auditor

The Company has prepared a "reporting package", as defined in National Instrument 51-102 Continuous Disclosure Obligations ("**NI 51-102**") with respect to this change of auditor which is filed on the System for Electronic Document Analysis and Retrieval ("**SEDAR**") website at [www.sedar.com](http://www.sedar.com). The Notice of Change of Auditor in the Reporting Package stated that there had been no reservations in the former auditor's reports during the term of their appointment and there have been no reportable events as defined in NI 51-102. KPMG LLP and Deloitte LLP both agreed with the statements in the Notice of Change of Auditor. See Schedule "B" – Change of Auditor Reporting Package attached hereto.

### **Election of Directors**

The board of directors of Carmanah (the "**Board**") presently consists of five directors and it is intended that five directors are elected at the Meeting.

**The persons named below will be presented for election at the Meeting as management's nominees and, unless otherwise indicated, the persons named in the Proxy intend to vote for the election of these nominees.** Management of Carmanah does not contemplate that any of these nominees will be unable to serve as a director. Each director elected will hold office until the next annual general meeting of Carmanah or until his/her successor is elected or appointed, unless his/her office is earlier vacated in accordance with the constating documents of Carmanah or with the provisions of the *Business Corporations Act* (British Columbia).

Information concerning such persons, as furnished by the individual nominees, is as follows:

Nominee Name, Position and Place of Residence	Background and Principal Occupation for the Five Previous Years	Carmanah Shares Beneficially Owned Directly or Indirectly
<p><b>John Simmons</b> Chief Executive Officer (“CEO”) and Director <i>Victoria, British Columbia, Canada</i></p>	<p><b>Background:</b> John Simmons began his career in 1976 with multi-national Deere &amp; Company. In 1983, Mr. Simmons founded (or co-founded) three companies in succession – Contour Window Fashions Ltd., InsulPro Industries Inc. and Integrated Paving Concepts Inc. – each of which grew from start-up to become listed on the Toronto Stock Exchange (the “TSX”). In 1998, Mr. Simmons founded JC Simmons &amp; Associates, Inc., which participated, directly or indirectly, in the early stage financing of several companies including Aspreva Pharmaceuticals, Protox Therapeutics (now Sophiris Bio) and Contigo Systems. In 2000, Mr. Simmons was appointed CEO of TSX listed Bridges Transitions Inc. a position he held until its sale in 2006. Following this assignment, Mr. Simmons returned to Integrated Paving Concepts Inc. as its CEO. Between 2011 and 2013 Integrated Paving spun out and divested two of the company’s brands and businesses which were followed by a concluding sale in 2013. In 2008, Mr. Simmons acquired Boulevard Magazine. This company was sold to Black Press Group in 2013.</p> <p>Mr. Simmons graduated from the University of Western Ontario School of Business (now Ivey School of Business) in 1976.</p> <p><b>Principal Occupation for Five Previous Years:</b> Chief Executive Officer of the Company (2013 – Present) Chief Executive Officer of Integrated Paving (2007 -2013)</p>	<p>615,425</p>
<p><b>Michael Sonnenfeldt</b> Chairman of the Board <i>New York, New York, US</i></p>	<p><b>Background:</b> Michael W. Sonnenfeldt is Managing Member of MUUS &amp; Company LLC, a private investment company with a focus in alternative energy products and services, and a portfolio of private equity and fund investments. Mr. Sonnenfeldt is the Founder, Owner and Chairman of TIGER 21 LLC, the premier network of peer-to-peer learning groups for high net worth investors across North America, most of whom are former entrepreneurs who have sold their businesses or had substantial liquidity events. TIGER 21’s 390 members collectively manage approximately \$40 billion in personal assets. MUUS’s principal focus today is in environmental impact investing, and MUUS holds significant interests in solar panel, battery and digital control technologies related to a solar and alternative energy future. His first major real estate project was to develop the Harborside Financial Center in Jersey City, New Jersey into the nation’s then largest commercial redevelopment. His next real estate venture was Emmes &amp; Company, a real estate merchant bank which, under his leadership, grew to over \$1 billion in assets, Mr. Sonnenfeldt sold his controlling interest in 1998.</p> <p>Mr. Sonnenfeldt is a Phi Beta Kappa and received his Bachelor’s and Master’s degrees from MIT, and has received an Honorary Doctorate from Ben Gurion University. Mr. Sonnenfeldt is past Chairman of the Israel Policy Forum, former Chairman of the Executive Committee of The United Nations Association (of the United States), former Board Member of Business Executives for National Security, and former Board Member of the Synergos Institute. He is currently a member of the board (formerly also Chairman of the Investment Committee) of Earthjustice, the largest non-profit law firm dedicated to protecting the environment in the United States. Mr. Sonnenfeldt has been a senior lecturer at MIT’s Sloan School of Management where he developed and co-taught a course on “Business and the Nation’s Security”. Mr. Sonnenfeldt is a passionate sailor.</p>	<p>6,675,462</p>

	<p><b>Principal Occupation for Five Previous Years:</b> Managing Member of MUUS &amp; Company LLC (1998 – Present)</p>	
<p><b>Terry Holland</b> Director <i>Vancouver, British Columbia, Canada</i></p>	<p><b>Background:</b> Terry Holland has been involved in the Canadian private equity market for over 30 years. A commerce graduate of the University of British Columbia, Mr. Holland earned his CA designation in 1981 and was awarded the FCA designation in 2009. After a few years in public practice, Mr. Holland left to join a real estate development company as VP of finance. He later moved to the Equity Group of Companies, serving as VP of Finance there as well. In 1990, Mr. Holland joined Trimin Enterprises Inc., a private equity firm, as President. Over the next 14 years Mr. Holland would play a lead role in Trimin Enterprises’ (and later Trimin Capital Corp.’s) success as a growth partner for mid-sized businesses. Both Trimin Enterprises and Trimin Capital Corp. experienced investment returns that rank highly in comparison to other funds in their category during their years of operation. Mr. Holland left Trimin Capital in 2004, when he launched Krystal Financial Corp.(a private equity firm), and currently serves as Krystal’s President and CEO. Through Krystal’s parent company, TMH Capital Corp, Mr. Holland has investments in and is involved as a board member of nine private companies, all of them based in British Columbia.</p> <p><b>Principal Occupation for Five Previous Years:</b> Chief Executive Officer and President of Krystal Financial Corporation (2004 – Present)</p>	892,800
<p><b>James Meekison</b> Director <i>Toronto, Ontario, Canada</i></p>	<p><b>Background:</b> Mr. Meekison is currently Chairman and CEO of Trimin Capital Inc., a Canadian private equity company. Mr. Meekison’s career has spanned over 40 years in the investment banking, cable television and private equity industries. He has served as a Director of Nesbitt Thomson Limited, Chairman of Cablecasting Limited, a Canadian cable television company, which he co-founded in 1969, and Chairman and Director of several companies in which he indirectly invested in during his career in private equity. He also served as a Director of First Marathon Inc. from 1984 until it was sold in 1999. Mr. Meekison holds an MBA degree from Harvard University and B.A. and M.A. degrees from the University of British Columbia. He is a member of the board of directors of GMP Capital Inc.</p> <p><b>Principal Occupation for Five Previous Years:</b> Chief Executive Officer and Executive Chairmen of Trimin Capital Inc. (2004 – Present)</p>	2,963,700
<p><b>Sara Elford</b> Director <i>Shawnigan Lake British Columbia, Canada</i></p>	<p><b>Background:</b> Sara Elford worked in the capital markets industry for more than twenty years, beginning her career in investment banking in New York in 1994. She became a sell-side equity research analyst in Canada in 1996 and continued in this capacity until July 2015. Over the course of her analyst career, Ms. Elford followed a broad range of industries and business models, with specific, but not exclusive, focus on emerging companies, technologies and/or sectors. According to Starmine, she was named in the top two for stock picking in her sector six times since 2003, and in 2005 was named the top stock picker in Canada across all sectors and analysts. Ms. Elford has been a CFA Charterholder since 1997 and completed the academic requirements for the directors’ education program with the ICD in 2015. In addition to Carmanah, she also sits on the boards of Pure Technologies and Hydrogenics Corporation, and is a member of the FTSE Environmental Markets Committee.</p> <p><b>Principal Occupation for Five Previous Years:</b> Sell-Side Research Analyst – Sustainability and Special Situations – Canaccord Genuity (1998 – 2015) Consultant and Corporate Director (2015 - Present)</p>	22,000

The following outlines Committee members and chairs for the current directors standing for re-election are summarized as follows:

Director	Date appointed as director	Board of Directors	Audit Committee	Compensation Committee
<b>Independent Directors</b>				
Michael Sonnenfeldt	June 26, 2013	Chair		Chair
Terry Holland	December 2, 2013	✓	Chair	✓
James Meekison	December 2, 2013	✓	✓	✓
Sara Elford	September 30, 2015	✓	✓	✓
<b>Management Director</b>				
John Simmons	June 26, 2013	✓		

No proposed director is to be elected under any arrangement or understanding between the proposed director and any other person or company, except the directors and executive officers of the company acting solely in such capacity.

#### *Majority Voting Policy*

Under Carmanah’s Majority Voting Policy, in an uncontested election, where the total number of shares withheld from voting exceeds the total number of shares voted in favour of a director nominee, then such director nominee shall be considered not to have received the support of shareholders, even though duly elected. In such case, the director shall tender his or her resignation. Following receipt of a such resignation, the Board of Directors (excluding the resigning director) shall consider whether or not to accept the resignation. With the exception of extraordinary circumstances, the Board of Directors shall be expected to accept the resignation of the resigning director. Carmanah will advise shareholders through a press release, issued within 90 days of the annual meeting, confirming the Board’s decision, and if it is not accepting the resignation, its rationale for such decision. The full Majority Voting Policy is available in the Corporate Governance section of Carmanah’s website at [www.carmanah.com](http://www.carmanah.com).

To the knowledge of Carmanah, other than as described below, no proposed director:

- (a) is, as at the date of the Circular, or has been, within ten years before the date of the Circular, a director, CEO or Chief Financial Officer (“CFO”) of any company (including Carmanah) that:
  - (i) was the subject, while the proposed director was acting in the capacity as director, CEO or CFO of such company, of a cease trade or similar order or an order that denied the relevant company access to any exemption under securities legislation, that was in effect for a period of more than thirty consecutive days; or
  - (ii) was subject to a cease trade or similar order or an order that denied the relevant company access to any exemption under securities legislation, that was in effect for a period of more than thirty consecutive days, that was issued after the proposed director ceased to be a director, CEO or CFO but which resulted from an event that occurred while the proposed director was acting in the capacity as director, CEO or CFO of such company;
- (b) is, as at the date of this Circular, or has been within ten years before the date of the Circular, a director or executive officer of any company (including Carmanah) that, while that person was acting in that capacity, or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets; or
- (c) has, within the ten years before the date of this Circular, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings,

arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of the proposed director; or

- (d) has been subject to any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with a securities regulatory authority; or
- (e) has been subject to any penalties or sanctions imposed by a court or regulatory body that would likely be considered important to a reasonable securityholder in deciding whether to vote for a proposed director.

Mr. Holland was a director of Certified Coatings Specialists Inc. (“CCS”) from July 7, 2014 to January 20, 2016. CCS is a company incorporated under the laws of Canada which provides specialty coating services for the industrial, marine, oil and gas, mining, hydro, and pulp industries. On January 20, 2016, CCS filed an assignment into bankruptcy.

### **Approval of Unallocated Share Awards Under Carmanah’s 2011 Incentive Awards Plan**

Carmanah currently has in place the 2011 Incentive Awards Plan (the “**Incentive Awards Plan**”). The Incentive Awards Incentive Awards Plan was approved by Shareholders on June 23, 2014. The purpose of the Incentive Awards Incentive Awards Plan is to promote the interests and long-term success of Carmanah by providing directors, officers, employees and consultants of Carmanah with a greater incentive to further develop and promote the business and financial success of Carmanah and by aligning their interests with those of Shareholders. Additional detail regarding the terms of the Incentive Plan can be found under the heading “*Securities Authorized for Issuance Under Equity Compensation Plans – Incentive Awards Plan*”.

Since the number of Carmanah Shares issuable under the Incentive Awards Incentive Awards Plan is based on a fixed percentage (10% of the aggregate number of Carmanah Shares outstanding from time to time), rather than a fixed maximum number of Carmanah Shares, pursuant to the policies of the Exchange, Carmanah is required to obtain the approval of a majority of the Board and the Shareholders every three years, of the unallocated share awards under the Incentive Awards Plan.

At the Meeting, Shareholders will be asked to approve the unallocated share awards under the Incentive Awards Incentive Awards Plan. If approved, Carmanah will again be required to seek Shareholder approval of unallocated share awards by no later than May 4, 2020.

The number of unallocated share awards is calculated by subtracting the number of outstanding share awards from the number that represents 10% of Carmanah’s Shares. As of March 15, 2017, 1,926,234 share awards (equal to approximately 7.8% of the issued and outstanding Carmanah Shares) were issued and outstanding under the Incentive Awards Plan, leaving 534,016 unallocated share awards (equal to approximately 2.2% of the issued and outstanding Carmanah Shares) available for future issuance. If Shareholder approval is not obtained at the Meeting, existing share awards will vest in accordance with the Incentive Awards Incentive Awards Plan, and all unallocated share awards will be cancelled and Carmanah will not be permitted to make further grants of share awards until Shareholder approval is obtained.

The Board has approved all unallocated share awards under the Incentive Awards Incentive Awards Plan.

At the Meeting, Shareholders will be asked to pass a resolution in substantially the following form:

“BE IT RESOLVED AS AN ORDINARY RESOLUTION THAT:

1. all unallocated share awards under the 2011 Incentive Awards Plan, as amended or supplemented from time to time, are hereby approved and authorized, which approval shall be effective until May 4, 2020; and

2. any one director or officer of Carmanah is authorized and directed, on behalf of Carmanah, to take all necessary steps and proceedings and to execute, deliver and file any and all declarations, agreements, documents and other instruments and do all such other acts and things (whether under corporate seal of Carmanah or otherwise) that may be necessary or desirable to give effect to this ordinary resolution.”

The Board believes the Incentive Awards Incentive Awards Plan is fair and reasonable and in the best interests of Carmanah. Management of Carmanah recommends that Shareholders vote in favor of the foregoing resolutions to approve the unallocated share awards under the Incentive Awards Incentive Awards Plan. **Unless such authority is withheld, the persons named in the enclosed Proxy intend to vote in favour of the foregoing resolutions.**

#### **Other Business**

Management knows of no matters to come before the Meeting other than those referred to in the Notice. However, if any other matters which are not known to management shall properly come before the said Meeting, the Proxy given pursuant to the solicitation by management will be voted on such matters in accordance with the best judgment of the persons voting the Proxy.

## COMPENSATION DISCUSSION AND ANALYSIS

The purpose of this compensation discussion and analysis is to provide information about Carmanah's executive compensation objectives and processes and to discuss compensation decisions relating to its named executive officers ("Named Executive Officers" or "NEOs") listed in the summary compensation table that follows. During its fiscal year ended December 31, 2016, the following individuals were NEOs (as defined in applicable securities legislation and below) of Carmanah, namely:

John Simmons: CEO  
Evan Brown: CFO

### Report on Executive Compensation

The compensation committee (the "**Compensation Committee**") of the Board is usually comprised of three directors; however, for 2016, it will be a committee of the whole comprising of all directors with the exception of John Simmons, each of whom is considered to be independent as defined under applicable securities legislation.

The Compensation Committee has a written mandate that establishes the committee's purpose and responsibilities. In addition, the Compensation Committee has the authority to engage and compensate any outside advisor that it determines to be necessary to permit it to carry out its duties. All Compensation Committee members have direct experience that is relevant to the responsibilities mandated by the Compensation Committee. The responsibilities mandated by the Compensation Committee are further described under "*Corporate Governance Disclosure*".

The mandate of the Compensation Committee is to review and recommend to the Board, Carmanah's executive compensation policies and programs, for final approval by the Board.

The duties and responsibilities of the Compensation Committee are comprised primarily of the following:

- (a) determining and approving the compensation of Carmanah's CEO;
- (b) reviewing and approving compensation for Carmanah's other executive officers;
- (c) fulfilling the Board's oversight responsibilities with respect to Carmanah's overall compensation policies, plans and programs;
- (d) overseeing an evaluation of management succession planning; and
- (e) performing other activities related to Carmanah's compensation plans and structure, including preparing and reviewing any disclosure on executive compensation included in Carmanah's annual information circular in accordance with applicable rules and regulations promulgated by the Canadian provincial securities regulatory authorities.

The Compensation Committee also focused its mandate on the compensation of the CFO, other NEOs and all direct reports of the CEO to ensure that total compensation paid to them is fair and reasonable and consistent with Carmanah's compensation philosophy.

The Compensation Committee has considered the implications of the risks associated with the Company's compensation policies and practices. The Compensation Committee considers the balance between long-term objectives and short-term financial goals incorporated into the Company's executive compensation program and whether or not NEOs are potentially encouraged to expose the Company to inappropriate or excessive risks. Risks, if any, may be identified and mitigated through regular meetings of the Compensation Committee and the Board. No risks have been identified arising from the Company's compensation policies and practices that are reasonably likely to have a material adverse effect on the Company.

## Compensation Objectives and Principles

Compensation plays an important role in achieving short and long-term business objectives that ultimately drive business success in alignment with long-term shareholder goals. The objectives of Carmanah's compensation program in compensating its executive management are: (i) to attract, motivate and retain high caliber executive management who will successfully lead the organization to meet growth and profitability objectives; (ii) to align the interests of executive management with Shareholders' interests and with the execution of Carmanah's business strategy; (iii) to evaluate executive performance on the basis of key financial, managerial and strategic performance measures which closely correlate to the business strategy and long-term shareholder value; and (iv) to tie compensation directly to those measurements, and reward based on achieving and overachieving predetermined objectives.

## Compensation Elements

The total compensation package for each NEO was contractually negotiated at time of hire. From time to time, the Compensation Committee reviews compensation to ensure it is meeting the compensation philosophy and objectives as discussed above. The NEO compensation program included four principal components: (i) base salary; (ii) non-equity incentives – consisting of a cash bonus linked to the performance of Carmanah; (iii) equity incentives – consisting of stock options; and (iv) other elements of compensation – consisting of benefits and perquisites.

**1. Base Salary** - Base salary for the CEO, which forms a part of total compensation, is reviewed and recommended by the Compensation Committee for approval by the Board. Base salaries for each NEO besides the CEO, are recommended by the CEO and reviewed and approved by the Compensation Committee.

In determining individual base salaries, management and the Compensation Committee take into consideration data from compensation surveys encompassing high technology companies of similar revenue in British Columbia and elsewhere, individual circumstances that may include the scope of an executive's position, the executive's relevant competencies or experience, and retention risk. The Compensation Committee also takes into consideration the financial performance of Carmanah as well as the individual performance of the executive.

**2. Non-equity Incentives** - The current non-equity incentive, or variable profit sharing plan helps to align shareholder and employee interests. The plan pays out based on the Company's achievement of its profitability targets, more specifically its targeted adjusted earnings before interest, taxes, depreciation, and amortization ("**EBITDA**") for the year. EBITDA is earnings before interest, taxes, depreciation and amortization. Adjusted EBITDA normalizes EBITDA for non-reoccurring or non-cash items, such as stock compensation, non-cash write offs, merger and acquisition costs, foreign exchange gains and losses and other unusual items. If the target adjusted EBITDA is achieved, the target variable compensation will be paid. If Carmanah overachieves its variable compensation target, up to double the variable compensation target may be paid. Targets and thresholds are set by the Board on an annual basis and are adjusted to factor in acquisitions as necessary.

All payments under the plan are discretionary and are subject to approval by the Board once the year-end financial statements have been approved.

**3. Equity Incentives** – The equity incentives of Carmanah's executive compensation program are designed to: (i) align the interests of Carmanah's key employees and its Shareholders; (ii) focus management on developing and successfully implementing the strategy of Carmanah; (iii) foster the retention of key executive management; and (iv) attract high performing, high caliber individuals to Carmanah.

Incentive plans are reviewed by the Compensation Committee annually. Should the Compensation Committee deem a change to the incentive plans is required for future planning purposes, it presents its recommendations to the Board for approval. Any changes to the incentive plans or equity requirements resulting from the Board approved changes that require Shareholder approval would be presented to the Shareholders for approval at the next annual meeting of shareholders.

Generally, equity incentives are granted to NEOs at time of hire to comprise part of the total compensation package value, to ensure long-term retention and to align NEOs interests with those of Shareholders. Equity incentives may

also be granted in reward for performance or to facilitate specific retention objectives.

**4. Benefits** – Benefits are comprised of a group benefit plan that includes Life insurance, Dependent life, Accidental Death and Dismemberment, Long-term Disability, Dentalcare, Visioncare, Extended Health and an Employee Assistance Program. The plan also includes a Health Spending Account which provides employees an additional \$300 per year to cover additional eligible expenses (e.g. co-pays and expenditures over annual maximums, etc.). Carmanah pays 100% of the premiums for these benefits, with the exception of Long-term Disability.

#### Compensation Benchmarking

From time to time, the Company engages external consultants to review and benchmark the board and executive compensation levels and programs. In late 2014/early 2015, the Board engaged Mercer Limited (“**Mercer**”) to complete a review of executive and Board compensation. An engagement letter for these services was signed in January 2015.

The Compensation Committee worked with Mercer to develop a peer group for benchmarking board and executive compensation. Together with Mercer, the Compensation Committee cited industry (electronic equipment and instruments, electrical components and equipment and heavy electrical equipment sub-industries) and size (revenue and market capitalization) as the key metrics that would define the comparable group of companies.

The comparator group for CEO compensation included the following 15 companies located in Canada and the US:

Canadian Comparators	U.S. Comparators	
Lumenpulse Inc.	Magnetek Inc.	NAPCO Security Tech Inc.
Pure Technologies Ltd.	Identiv Inc.	Perceptron Inc.
Ballard Power Systems Inc.	Frequency Electronics Inc.	Mesa Laboratories Inc.
Hydrogenics Corp.	Revolution Lighting Technologies	Plug Power Inc.
Alter NRG Corp.	CUI Global Inc.	Supercom Ltd.

The comparator group for the Board and CFO compensation included the following 12 companies located in Canada and the United Kingdom:

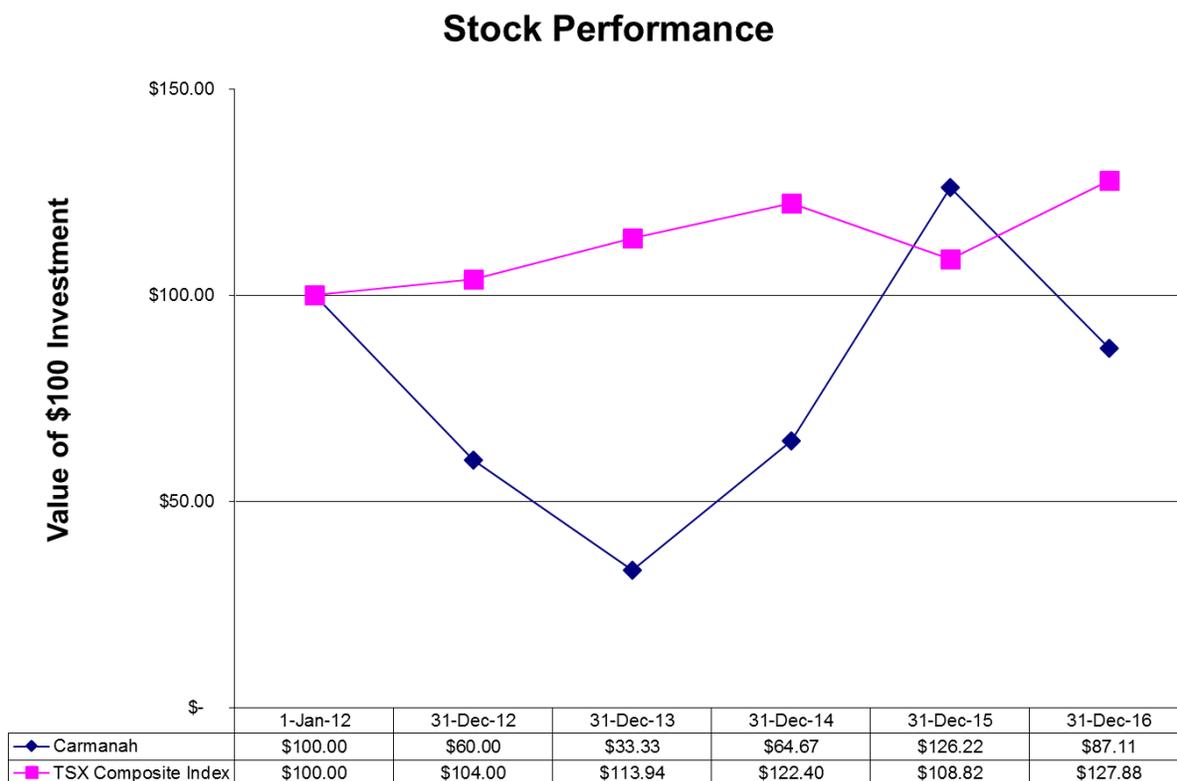
Canadian Comparators		United Kingdom Comparator
Lumenpulse Inc.	Vecima Networks Inc.	Dynex Power Inc.
Pure Technologies Ltd.	Hammond MFG Ltd.	
Ballard Power Systems Inc.	Intl Road Dynamics Inc.	
Hydrogenics Corp.	RDM Corp.	
Alter NRG Corp.	Electovaya Inc.	
Titan Logix Corp.		

The table below outlines fees paid to external consultants for work on board and executive compensation levels and programs.

Fiscal Year	Executive Compensation-Related Fees	All Other Fees
2016	-	-
2015	\$24,000	-

## Shareholder Return Performance Graph

The following graph compares the total cumulative shareholder return for \$100 invested in the Carmanah Shares on January 1, 2012 with the cumulative total return of the S&P/TSX Composite Index for the fiscal years ended, December 31, 2012 to December 31, 2016.



The trend shown by the performance graph above indicates a negative cumulative Shareholder return of a little over 13% over a five-year period up to December 31, 2016. In the same period, executive compensation dropped between 2012 and 2013, primarily due to a decrease in the number of NEOs and reduced value of equity compensation. An increase in 2014 and 2015 in executive compensation largely reflects increases in equity compensation and the addition of a new CFO and a COO. Compensation decreased in 2016 due to (1) reduced incentive compensation as 2016's financial results were below expectations and (2) the fact there was no equity compensation granted in the year.

## Summary Compensation Table

The following table (presented in accordance with National Instrument Form 51-102F6 ("**Form 51-102F6**")) sets forth all annual and long term compensation for services in all capacities to Carmanah for the three most recently completed financial years of Carmanah as at December 31, 2016 (to the extent required by Form 51-102F6) in respect of each of the individuals comprised of the CEO and the CFO who acted in such capacity for all or any portion of the most recently completed financial year, and each of the three most highly compensated executive officers, or the three most highly compensated individuals acting in a similar capacity (other than the CEO and the CFO) as at December 31, 2016 (collectively, NEOs).

Name and Principal Position	Year	Salary (\$)	Share-based awards (\$)	Option-based awards (\$) <sup>(1)</sup>	Non-equity incentive plan compensation		Pension value (\$)	All other compensation (\$)	Total compensation (\$)
					Annual incentive plans (\$) <sup>(2)</sup>	Long-term incentive plans (\$)			
John Simmons CEO	2016	392,289	-	-	54,357	-	-	-	446,646
	2015	372,500	-	322,839	274,100	-	-	-	969,439
	2014	250,626	-	472,290	280,000	-	-	-	1,002,916
Evan Brown CFO <sup>(3)</sup>	2016	180,291	-	-	24,705	-	-	-	204,996
	2015	131,250	-	309,361	66,137	-	-	-	511,650

(1) The option-based awards represent stock options granted in the covered year. The fair value was determined in accordance with IFRS 2, “Share-based payments” using the Black-Scholes stock option pricing model. This valuation methodology was chosen as it best reflects the value provided to the covered person. The significant assumptions used in Black-Scholes model for stock options granted are provided below.

- Mr. Simmons 2014 option grant – This option-based award was granted on November 30, 2014 consisting of a total of 207,546 stock options which vest over a 4 year period. The grant price equaled the volume weighted average share price for the 5 days prior to the grant date, which was \$2.70. The fair value assigned to these stock options under the Black-Scholes model carried an average of \$1.44 an option, an average life of 6.3 years, an average volatility rate of 55.7%, an average risk free rate of 1.4%, and a dividend rate of 0%.
- Mr. Simmons 2015 option grant – This option-based award was granted on June 15, 2015 and consisted of 100,000 stock options which vest over a 4 year period. The grant price equaled the volume weighted average share price for the 5 days prior to the grant date, which was \$6.20. The fair value assigned to these stock options under the Black-Scholes model carried an average of \$3.23 an option, an average life of 6.3 years, an average volatility rate of 54.2%, an average risk free rate of 1.23%, and a dividend rate of 0%.
- Mr. Brown 2015 option grant – This option-based award was granted on April 16, 2015 and consisted of 100,000 stock options. These options vest over a 4 year period. The grant price equaled the volume weighted average share price for the 5 days prior to the grant date, which was \$5.76. The fair value assigned to these stock options under the Black-Scholes model carried an average of \$3.09 an option, an average life of 6.25 years, an average volatility rate of 56.9%, an average risk free rate of 0.95%, and a dividend rate of 0%.

(2) In 2016, Mr. Simmons and Mr. Brown earned the right to only a portion of their variable compensation due to under performance against budget. In 2015, Mr. Simmons and Mr. Brown earned the right to their target bonuses plus a portion of their excess variable compensation for achievement above target. The amounts disclosed for 2015 are actuals and are slightly lower than disclosed in last year’s form which was an estimate. In 2014, Mr. Simmons earned the right to his maximum allowable bonus under the corporate incentive plan.

(3) Mr. Brown took over the role of CFO effective April 1, 2015.

### Summary of Employment Agreements for each Named Executive Officer

The significant terms of each NEO’s employment agreement are described below. For a description of the termination and change of control benefits payable by Carmanah for each NEO, see below under the heading “Termination and Change of Control Benefits.”

#### *John Simmons, Chief Executive Officer*

Mr. Simmons is paid pursuant to an employment agreement entered into on August 1, 2013, the commencement of his employment, as amended on July 1, 2015. Under his employment agreement, Mr. Simmons’ base salary is \$360,000 per annum and was effective from January 1, 2015. Under the Company’s annual performance bonus plan (the “**Bonus Plan**”), which provides for a cash payment following the end of Carmanah’s fiscal year based on the achievement of established corporate financial goals, the short-term cash incentive for Mr. Simmons is comprised of a cash incentive targeted to be 50% of his base salary. The cash incentive can increase or decrease relative to over- or under-achievement of performance; however, the maximum payable is 100% of his base salary.

Mr. Simmons’ employment agreement may be terminated by Carmanah with cause by written notice or without cause upon payment of severance as described below under the heading “Termination and Change of Control Benefits.” Mr. Simmons may terminate his employment agreement with Carmanah at any time by giving Carmanah at least six months prior notice.

*Evan Brown, Chief Financial Officer*

The compensation of Mr. Brown is currently paid pursuant to the employment agreement entered into on April 1, 2015. Mr. Brown participates in the executive compensation programs described above.

The Compensation Committee established Mr. Brown’s base salary of \$175,000. Mr. Brown is eligible under the Bonus Plan to cash incentives equal to 30% of his base salary. The cash incentive can increase or decrease relative to over- or under-achievement of performance; however, the maximum payable is 60% of his base salary.

Mr. Browns’ employment agreement may be terminated by Carmanah with cause by written notice or without cause upon payment of severance as described below under the heading “Termination and Change of Control Benefits.” Mr. Brown may terminate his employment agreement with Carmanah at any time by giving Carmanah at least 60 days prior notice.

### **Incentive Plan Awards**

#### *Outstanding Share-Based Awards and Option-Based Awards*

The following table sets forth details of incentive stock options granted to the Named Executive Officers and outstanding at the end of the most recently completed financial year, including awards granted before the most recently completed financial year. No share-based awards, other than with option-like features, have been granted to the Named Executive Officers.

Name	Option-Based Awards				Share-Based Awards		
	Number of Securities underlying unexercised options (#)	Option exercise price (\$)	Option expiration date	Value of unexercised in-the-money options (\$)	Number of shares or units of shares that have not vested (#)	Market / payout value of share awards not vested <sup>(1)</sup> (\$)	Market / payout value of vested share-based awards not paid out or distributed (\$)
John Simmons	207,546	2.70	30-Nov-2024	253,206 741,000	N/A N/A	N/A N/A	N/A N/A
	300,000	1.45	19-Nov-2020				
	100,000	6.20	15-Jun-2025				
Evan Brown	100,000	5.76	16-Apr-2025	Nil	N/A	N/A	N/A

#### *Value Vested or Earned During the Year*

The following table provides details for each NEO for the year ended December 31, 2016.

Name	Option-based awards – Value vested during the year (\$)	Share-based awards – Value vested during the year (\$)	Non-equity incentive plan compensation – Value earned during the year (\$)
John Simmons	250,052	Nil	54,357
Evan Brown	Nil	Nil	24,705

### **Pension Plan Benefits**

Carmanah does not have a pension plan that provides for payments or benefits to the Named Executive Officers at, following, or in connection with retirement.

## **Deferred Compensation Plans**

Carmanah does not maintain any deferred compensation plans.

## **Termination and Change of Control Benefits**

Pursuant to the employment agreements entered into by Carmanah with each NEO, Carmanah is required to make the following payments upon termination (whether voluntary or not), resignation, retirement, change of control or change in the NEO responsibilities.

### *John Simmons, CEO*

Mr. Simmons is entitled to resign at any time by giving Carmanah at least six months prior notice (which Carmanah may shorten or waive entirely).

Carmanah is entitled to terminate Mr. Simmons' employment agreement at any time during the term with immediate effect upon written notice to Mr. Simmons and payment of twelve months base salary and any applicable cash incentive (calculated as total salary payable during the severance period, multiplied by his target performance bonus rate). Non-cash incentives that would have vested to the end of the severance period shall immediately vest, and Mr. Simmons will have 90 days from termination to exercise them.

Within 120 days of a change of control in which there is a material and substantial diminution of his duties with respect to management and financial responsibilities, Mr. Simmons shall be entitled to payment of not less than twelve months salary and any applicable cash incentive (calculated as total salary payable during the severance period, multiplied by his target performance bonus rate). In addition, all outstanding non-cash incentives shall immediately vest and may be exercised immediately.

### *Evan Brown, CFO*

Mr. Brown is entitled to resign at any time by giving Carmanah at least 60 days prior notice (which Carmanah may shorten or waive entirely).

Carmanah is entitled to terminate Mr. Brown's employment agreement with immediate effect upon written notice to Mr. Brown and payment of six months base salary and any applicable cash incentive (calculated as total salary payable during the severance period, multiplied by his target performance bonus rate) within the first year of employment. After one year of employment, Mr. Brown's entitlement becomes twelve months. Non-cash incentives that would have vested to the end of the severance period shall immediately vest, and Mr. Brown will have 90 days from termination to exercise them.

As partial consideration for the foregoing payments, Mr. Brown's employment agreement provides for certain restrictions regarding (1) solicitation of clients/prospective clients and employees/consultants of Carmanah for a period of twelve months, (2) adherence to strictest confidence and trust of the confidential information of Carmanah, and (3) to avoid becoming engaged in a business that is competitive with Carmanah for a period of twelve months from termination.

Upon a change of control under Mr. Brown's employment agreement, all outstanding non-cash incentives shall immediately vest and may be exercised immediately.

The following table provides, for each of the NEOs, an estimate of the payments payable by Carmanah (or its subsidiaries), assuming that the triggering events described above took place on December 31, 2016 and any incentive targets were met.

<b>Named Executive</b>	<b>Type of Payment</b>	<b>Salary (\$)</b>	<b>Incentive Payment (\$)<sup>(2)</sup></b>	<b>Vesting of Stock Based Compensation (\$)<sup>(1)</sup></b>	<b>Employee Benefits (\$)<sup>(3)</sup></b>	<b>Total (\$)</b>
John Simmons CEO	Termination without cause	360,000	180,000	930,905	3,600	1,474,505
	Change of Control	360,000	180,000	994,206	3,600	1,537,806
Evan Brown CFO	Termination without cause	175,000	52,500	Nil	3,600	229,300
	Change of Control	-	-	Nil	-	Nil

- (1) Value of vesting stock based compensation was determined utilizing the closing share price on December 31, 2016. Nil value for options with an exercise price that are less than the closing share price.
- (2) Incentive payment assumes the Company meets its applicable targets in the period.
- (3) Benefit costs estimated at \$300 a month.

## DIRECTOR COMPENSATION

### Remuneration of Directors

Carmanah's director compensation is designed to attract and retain the most qualified people to serve on the Board and its committees, to align the interests of the directors with the interests of Shareholders, and to provide appropriate compensation for the risks and responsibilities related to being an effective director.

The Compensation Committee is responsible to review the compensation of the directors following each annual general meeting, and to make recommendations to the board for the compensation for the upcoming term.

Carmanah has its Incentive Awards Plan for the granting of incentive stock options to the officers, employees and directors. The purpose of granting such options is to assist Carmanah in compensating, attracting, retaining and motivating the directors of Carmanah and to closely align the personal interests of such persons to that of the Shareholders.

### Annual Retainer of Directors

Annual retainers are paid to the members of the Board who are not employees or officers of Carmanah ("Outside Directors") on the following basis:

Description	Current Year (January 1, 2016 – December 31, 2016)
Board Chair Retainer	\$25,000 per annum
Board Retainer	\$20,000 per annum
Committee Chair Retainer:	
• Audit	\$7,500 per annum
• Compensation	\$5,000 per annum
Committee Member Retainer:	
• Audit	\$3,750 per annum
• Compensation	\$3,750 per annum

### Board Compensation Table

During the fiscal year ended December 31, 2016, the following amounts of compensation were paid to Outside Directors:

Name	Fees earned (\$)	Share-based awards (\$)	Option-based awards (\$) <sup>(1)</sup>	Non-equity incentive plan compensation (\$)	Pension value (\$)	All other compensation (\$)	Total (\$)
Michael Sonnenfeldt	49,688	Nil	Nil	Nil	Nil	Nil	49,688
Terry Holland	35,000	Nil	Nil	Nil	Nil	Nil	35,000
James Meekison	21,563	Nil	Nil	Nil	Nil	Nil	21,563
Sara Elford	27,500	Nil	204,611	Nil	Nil	Nil	232,111

- (1) The option-based awards represent stock options granted in the covered year. The fair value was determined in accordance with IFRS 2, "Share-based payments" using the Black-Scholes stock option pricing model. This valuation methodology was chosen as it best reflects the value provided to the covered person. The significant assumptions used in Black-Scholes model for stock options granted are as follows. The options-based awards above were granted on July 19, 2016 and consisted of 100,000 stock options and vest over a 4 year period. The grant price equaled the volume weighted average share price for the 5 days prior to the grant date, which was \$3.97. The fair value assigned to these stock options under the Black-Scholes model carried an average of \$2.05 an option, an average life of 6.3 years, an average volatility rate of 54.6%, an average risk free rate of 0.74%, and a dividend rate of 0%.

## Director Share Ownership Guidelines

Directors, along with NEOs and other insiders of the Company, are prohibited from (i) purchasing financial instruments, including prepaid forward contracts, equity swaps, collars, or units of exchange funds that are designed to hedge or offset a decrease in market value of Carmanah's securities; (ii) selling, directly or indirectly, Carmanah Shares, if the director does not own or has not fully paid for the Carmanah Shares to be sold; and (iii) directly or indirectly selling a call or buying a put, or similar derivative instrument, in respect of Carmanah Shares.

## Incentive Plan Awards

### *Outstanding Share-Based Awards and Option-Based Awards*

The following table sets forth details of incentive stock options granted to each of the directors who are not Named Executive Officers and outstanding at the end of the most recently completed financial year, including awards granted before the most recently completed financial year. No share-based awards, with other than option-like features, have been granted to these directors.

Name	Option-Based Awards				Share-Based Awards		
	Number of Securities underlying unexercised options (#)	Option exercise price (\$)	Option expiration date	Value of unexercised in-the-money options (\$)	Number of shares or units of shares that have not vested (#)	Market / payout value of share awards not vested (\$)	Market / payout value of vested share-based awards not paid out or distributed (\$)
Michael Sonnenfeldt	100,000	6.20	15-Jun-2025	Nil	Nil	Nil	Nil
Terry Holland	100,000	6.20	15-Jun-2025	Nil	Nil	Nil	Nil
James Meekison	100,000	6.20	15-Jun-2025	Nil	Nil	Nil	Nil
Sara Elford	100,000	3.97	19-Jul-2026	NA	Nil	Nil	Nil

### *Value Vested or Earned During the Year*

The value vested or earned during the most recently completed financial year of incentive plan awards granted to directors who are not Named Executive Officers are as follows:

Name	Option-based awards – Value vested during the year (\$)	Share-based awards – Value vested during the year (\$)	Non-equity incentive plan compensation – Value earned during the year (\$)
Michael Sonnenfeldt	Nil	Nil	Nil
Terry Holland	Nil	Nil	Nil
James Meekison	Nil	Nil	Nil
Sara Elford	Nil	Nil	Nil

## SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS

The following table sets out information regarding compensation plans under which equity securities of Carmanah are authorized for issuance, as at December 31, 2016:

Plan Category	Number of Carmanah Shares to be issued upon exercise of outstanding options, warrants or units  (a)	Weighted-average exercise price of outstanding options, warrants or units  (b)	Number of Carmanah Shares remaining available for future issuance under equity compensation plans (excluding those reflected in column (a))  (c)
<i>Equity compensation plans approved by Shareholders:</i>			
<b>2011 Incentive Awards Plan</b>	<b>1,942,985</b>		<b>517,265</b>
<b>Details:</b>			
Stock Options	1,942,985	\$3.72	
Restricted Share Units	Nil	Nil	
Performance Share Units	Nil	Nil	
<b>Total</b>	<b>1,942,985</b>		<b>517,265</b>

There are no equity compensation plans which have not been approved by Shareholders.

### **Incentive Awards Plan**

The Board is authorized to grant long term equity based awards to eligible participants (“**Participants**”), including any director, officer, employee or any individual, company or other person engaged in providing services to Carmanah. The equity based awards may include options, share appreciation rights (“**SARs**”), restricted share units (“**RSUs**”), performance share units (“**PSUs**”) and deferred share units (“**DSUs**”) (collectively referred to as “**Awards**”), that provide different types of incentives, as described below.

The maximum number of Carmanah Shares available for issuance under the Incentive Awards Plan equals 10% of the aggregate issued and outstanding Carmanah Shares. At March 15, 2017, 10% of the issued and outstanding Carmanah Shares amounted to 2,460,250, with 1,926,250 (7.8% of the issued and outstanding) Carmanah Shares issued or allocated to outstanding Awards under the Incentive Awards Plan leaving a total of 534,016 (2.2% of the issued and outstanding) available to be issued as additional grants.

Any increase in the total number of issued and outstanding Carmanah Shares will result in an increase in the number of Carmanah Shares issuable under the Incentive Awards Plan, and any exercises of options will effectively result in a reloading of the number of Carmanah Shares issuable under the Incentive Awards Plan.

If an outstanding Award for any reason expires or is terminated or cancelled without having been exercised or settled in full, or if Carmanah Shares acquired pursuant to an Award subject to forfeiture or repurchase are forfeited or repurchased by Carmanah for an amount not greater than the Participant’s purchase price, the Carmanah Shares shall again be available for issuance under the Incentive Awards Plan. Carmanah Shares shall not be deemed to have been issued pursuant to the Incentive Awards Plan with respect to any portion of an Award that is settled in cash.

Notwithstanding any other granting provision, the aggregate number of Carmanah Shares issuable under the Incentive Awards Plan for U.S. qualified incentive stock options cannot exceed 750,000 Carmanah Shares, subject to adjustment provisions in the Incentive Awards Plan and subject to the provisions of section 422 and 424 of the U.S. Internal Revenue Code.

### *Stock Options*

The Board is authorized to grant options under the Incentive Awards Plan. An option entitles the holder to purchase a Carmanah Share upon payment of the exercise price per Carmanah Share. The exercise price of any option granted under the Incentive Awards Plan is determined by the Board and in no event shall be less than the Market Price of the Carmanah Shares at the time of the grant.

The Board may determine a vesting schedule for the options, at the time of grant, provided, however, that the options will cease to vest and will expire if a participant ceases to be an eligible person, pursuant to the terms of the Incentive Awards Plan.

The term of options granted is determined by the Board and specified in the Incentive Awards Plan pursuant to which such options are granted, provided that the expiry date cannot be later than the date which is the tenth anniversary of the date on which such option is granted. In addition, the term of the options will be extended if the expiry date occurs during or within nine Business Days following the end of a blackout period (the interval of time during which Carmanah determines that one or more Participants cannot trade any securities because they may be in possession of undisclosed material information). In such circumstances, the options will be extended to the date which is 10 Business Days following the end of the blackout period.

Notwithstanding the foregoing, if any Participant who is a U.S. optionee whom a U.S. qualified incentive stock option is to be granted under the Incentive Awards Plan, and at the time of the grant the participant is an owner of shares possessing more than 10% of the total combined voting power of all classes of Carmanah Shares, then the exercise price per Carmanah Share cannot be less than 110% of the fair market value of a Carmanah Share at the time of grant. A U.S. qualified incentive stock option will terminate and no longer be exercisable no later than five years after the date on which the U.S. qualified incentive stock option was granted. No U.S. qualified incentive stock option may be granted more than 10 years after the date on which the Incentive Awards Plan is approved by the Shareholders.

### *Share Appreciation Rights*

The Board is authorized to grant SARs to eligible persons pursuant to the terms of the Incentive Awards Plan. Upon exercise of a SAR, the Participant is entitled to receive an amount equal to the excess of the Market Price of one Carmanah Share on the date of exercise and the grant price of the SAR as determined by the Board, which grant price shall not be less than 100% of the Market Price of one Carmanah Share on the date of grant of the SAR. Such amount is payable in cash or Carmanah Shares as determined by the Board.

The Board may determine a vesting schedule applicable to a grant of SARs, provided, however, that the SARs will cease to vest as at the date upon which a Participant ceases to be an eligible person, as defined in the Incentive Awards Plan.

The term of a SAR will be determined by the Board and specified in the Award agreement pursuant to which such SAR is granted, provided that the date cannot be later than (i) the date which is the tenth anniversary of the date on which such SAR is granted and (ii) the latest date permitted under the applicable rules and regulations of all regulatory authorities to which Carmanah is subject.

### *Restricted Share Units*

The Board is authorized to issue RSUs pursuant to the terms of the Incentive Awards Plan. An RSU conditionally entitles the Participant to the delivery of a Carmanah Share at a specified future date, subject to the fulfillment of vesting conditions specified by the Board. Prior to settlement, an RSU carries no voting or other rights associated with share ownership except that a holder of RSUs will be credited with a dividend equivalent (as defined in the Incentive Awards Plan) in the form of additional RSUs in respect of dividends declared by Carmanah while the RSUs are outstanding. An RSU award may be settled in Carmanah Shares, cash, or in any combination of Carmanah Shares and cash. However, a determination to settle an RSU in whole or in part in cash may be only made by the Board, in its sole discretion. If settled in cash, the cash amount will be based on the Market Price at the time of vesting.

The award agreement in respect of a grant of RSUs will set out the vesting conditions applicable to such RSUs, as determined by the Board, provided however, that all grants of RSUs will vest no later than December 31<sup>st</sup> of the third calendar year following the grant.

#### *Performance Share Units*

The Board is authorized to issue PSUs pursuant to the terms of the Incentive Awards Plan. PSUs granted under the Incentive Awards Plan will confer on the holder the conditional right to receive Carmanah Shares, in whole or in part, upon the achievement of certain performance goals during the performance period as the Board determines.

A PSU may be awarded as a bonus or similar payment in respect of services rendered by a Participant for a fiscal year, or as compensation or an incentive for future performance by a Participant. Prior to settlement, a PSU carries no voting or other rights associated with share ownership except that a holder of PSUs will be credited with a dividend equivalent (as defined in the Incentive Awards Plan) in the form of additional PSUs in respect of dividends declared by Carmanah while the PSUs are outstanding. A PSU award may be settled in Carmanah Shares, cash, or in any combination of Carmanah Shares and cash. However, a determination to settle a PSU in whole or in part in cash may be only made by the Board, in its sole discretion. If settled in cash, the cash amount will be based on the Market Price at the time of vesting. Subject to the terms of the Incentive Awards Plan, the performance goals to be achieved during any performance period, the length of any performance period, the PSUs and any other terms and conditions of the performance award will be determined by the Board and set out in the applicable award agreement.

#### *Deferred Share Units*

The Board is authorized to issue DSUs pursuant to the terms of the Incentive Awards Plan. A DSU is a right to receive, on a deferred payment basis, a Carmanah Share or the cash equivalent of a Carmanah Share upon the occurrence of certain redemption events, as described below. DSUs may be granted to any eligible person at the discretion of the Board or Participants may elect to receive in DSUs a specified percentage of their remuneration (in the case of directors) or salary, bonus or any other compensation (in the case of other Participants).

Prior to settlement, a DSU carries no voting or other rights associated with share ownership except that a holder of DSUs will be credited with a dividend equivalent (as defined in the Incentive Awards Plan) in the form of additional DSUs in respect of dividends declared by Carmanah while the DSUs are outstanding. A DSU shall only be redeemed upon the occurrence of (i) the death of the Participant, (ii) the retirement of the Participant, (iii) the termination of a Participant who is not a director, or (iv) a change of control, unless the Board, in good faith, determines that the nature of the transaction(s) resulting in the change of control are such that it would not be appropriate to justify redemption of the DSU. A DSU award may be settled in Carmanah Shares, cash, or in any combination of Carmanah Shares and cash. However, a determination to settle a DSU in whole or in part in cash may only be made by the Board, in its sole discretion.

#### *Maximum Grant to Insiders*

The aggregate number of Carmanah Shares issuable to Participants that are insiders, pursuant to the Incentive Awards Plan or when combined with all other previously established and outstanding or proposed share compensation arrangements, cannot exceed 10% of the total number of issued and outstanding Carmanah Shares (on a non-diluted basis) at any time and within any one year period. The Carmanah Shares issued pursuant to an entitlement granted prior to the grantee becoming an insider will be excluded in determining the number of Carmanah Shares issuable to insiders.

### *Maximum Grant to Independent Directors*

The aggregate number of Carmanah Shares issuable to any one Participant that is an independent director of Carmanah, pursuant to the Incentive Awards Plan or when combined with all other previously established and outstanding or proposed share compensation arrangements, cannot exceed 1% of the total number of issued and outstanding Carmanah Shares, excluding Carmanah Shares reserved for issuance to such Participant at a time when such Participant was not an independent director of Carmanah.

### *Maximum Grant to Any One Participant*

The aggregate number of Carmanah Shares issuable to any one Participant, pursuant to the Incentive Awards Plan or when combined with all other previously established and outstanding or proposed share compensation arrangements, cannot exceed 5% of the then issued and outstanding Carmanah Shares, which as of March 15, 2017 represents 1,230,125 Carmanah Shares.

### *Causes of Cessation*

As specified in the Incentive Awards Plan, in the event the Participant ceases to be an eligible person for any reason, other than the death of the Participant or the termination of the Participant for cause, Awards will expire on the date which is 90 days after the date of termination (specifically without regard to any period of reasonable notice or any salary continuance) of the Participant's directorship, active employment or active engagement, as applicable, with Carmanah or its Affiliates, or such earlier or later date as the Board may determine.

In the event of the termination of the Participant as a director, officer, employee or consultant for cause, the Awards will expire on the date of notice of such termination, specifically without regard to any period of reasonable notice or any salary continuance.

In the event of the death of a Participant prior to: (i) the Participant ceasing to be an eligible person (which, in the case of an employee or consultant, will be the date on which active employment or engagement, as applicable, terminates, specifically without regard to any period of reasonable notice or any salary continuance); or (ii) the date on which the Award, but for (i), would have expired pursuant to the preceding paragraph, the Awards will expire on the date which is one year after the date of death of such Participant or such earlier or later date as the Board may determine.

### *Assignability*

Awards granted under the Incentive Awards Plan are non-transferable and non-assignable to anyone other than to a "permitted assign" as defined in the Incentive Awards Plan.

### *Procedure for Amending*

The Board has the right at any time to amend the Incentive Awards Plan or any award agreement under the Incentive Awards Plan provided that for the following amendments, Shareholder approval has been obtained by ordinary resolution: (i) increase the number of Carmanah Shares, or rolling maximum percentage, reserved for issuance under the Incentive Awards Plan; (ii) reduce the exercise price per Carmanah Share under any option or SAR granted to an insider or cancel any option or SAR granted to an insider and replace such option or SAR with an option or SAR with a lower exercise price per Carmanah Share; (iii) extend the term of an Award beyond its original expiry time; (iv) increase the limit on the participation by independent directors in the Incentive Awards Plan; or (v) permit an Award to be transferable or assignable to any person other than in accordance with the Incentive Awards Plan.

Shareholder approval is not required for any amendments to the Incentive Awards Plan other than those described above, including amendments of a clerical nature, amendments to reflect any regulatory authority requirements (including those of the Exchange), amendments to vesting provisions of an Award, amendments to the expiry date of an Award so long as such amendments do not extend the term of the Awards past the original date of expiration, and any amendments which provide for or modify a cashless exercise feature with respect to an Award so long as the

feature provides for the full deduction of the number of underlying Carmanah Shares from the total number of Carmanah Shares subject to the Incentive Awards Plan.

#### *Financial Assistance*

Carmanah will not provide financial assistance to Participants to facilitate the purchase of Carmanah Shares upon the exercise of stock options granted under the Incentive Awards Plan.

#### *Other Material Information*

Appropriate adjustments to the Incentive Awards Plan and to Awards granted thereunder will be made by the Board to give effect to adjustments in the number and type of Carmanah Shares (or other securities or other property) resulting from subdivisions, consolidations, substitutions, or reclassifications of Carmanah Shares, payment of stock dividends or other changes in Carmanah's capital or from a merger and acquisition transaction. In the event of any merger, acquisition, amalgamation, arrangement or other scheme of reorganization that results in a change of control, the Board will, in an appropriate and equitable manner: (a) determine any adjustment to the number and type of Carmanah Shares (or other securities or other property) subject to outstanding Awards; (b) determine the number and type of Carmanah Shares (or other securities or other property) subject to outstanding Awards; (c) determine the purchase price or exercise price with respect to any Award, provided, however, that the number of Carmanah Shares covered by any Award or to which such Award relates is always a whole number; (d) determine the manner in which all outstanding Awards granted under the Incentive Awards Plan will be treated including, without limitation, requiring the acceleration of the time for the vesting of such Awards, the time for exercise of such rights by the Participants, the time for the fulfillment of any conditions or restrictions such exercise, and the time for the expiry of such rights; I offer any Participant the opportunity to obtain a new or replacement Award over any securities into which the Carmanah Shares are changed or are convertible or exchangeable, on a basis proportionate to the number of Carmanah Shares under the existing Award and the exercise price (and otherwise substantially upon the terms of the option being replaced, or upon terms no less favorable to the Participant) and; (f) commute for or into any other security or any other property or cash, any Award that is still capable of being exercised, upon giving to the Participant to whom the Award has been granted at least 30 days written notice of its intention to commute the options, and during such period of notice, the Award, to the extent it has not been exercised, can be exercised by the Participant without regard to any vesting conditions attached thereto, and on the expiry of such period of notice, the unexercised portion of the options will lapse and be cancelled. Agreed

### **INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS**

Besides items noted below, no current or former directors, executive officers or employees of Carmanah, nor any proposed nominee for election as a director of Carmanah, or any associate or affiliate of any one of them, at any time since the beginning of the fiscal year ended December 31, 2016, is or was indebted to: (a) Carmanah or any of its subsidiaries; or (b) any other entity where the indebtedness was the subject of a guarantee, support agreement, letter of credit or other similar arrangement or understanding provided by Carmanah or any of its subsidiaries pursuant to a securities purchase program or otherwise.

As at December 31, 2016, Michael Sonnenfeldt owed the company approximately \$86,000 USD. This amount is payable under the Voting and Indemnity Agreement which was signed as a part of the July 2014 acquisition of Sol Inc. Under the agreement, Michael Sonnenfeldt, as the controlling shareholder of Sol Inc, indemnified the Company for warranties costs related to products sold prior to the acquisition, if those costs were in excess of \$350,000 USD. The indebted amount relates to warranty costs incurred by the Company beyond the \$350,000 threshold.

### **AUDIT COMMITTEE OF CARMANAH**

For more information concerning the Audit Committee and its members, see the section entitled "Audit Committee" in Carmanah's Annual Information Form for the year ended December 31, 2016 (available at [www.sedar.com](http://www.sedar.com)).

A copy of Carmanah's Audit Committee Charter is appended to Schedule "A".

## CORPORATE GOVERNANCE DISCLOSURES

The following disclosure on Carmanah’s corporate governance practices follows the disclosure requirements found in National Instrument 58-101 F1 – *Corporate Governance Disclosure* (“NI 58-101 F1”)

### Board of Directors

The Board is responsible for supervising the management of the business and affairs of Carmanah.

(a) *Disclose the identity of directors who are independent.*

National Instrument 52-110 *Audit Committees* (“NI 52-110”) sets out the standard for director independence. Under NI 52-110, a director is independent if he or she has no direct or indirect material relationship with Carmanah. A material relationship is a relationship which could, in the view of the Board, be reasonably expected to interfere with the exercise of a director’s independent judgment. NI 52-110 also sets out certain situations where a director will automatically be considered to have a material relationship with Carmanah. The nominees for director at the Meeting who are considered independent are: Michael Sonnenfeldt, James Meekison, Terry Holland, and Sara Elford.

(b) *Disclose the identity of directors who are not independent, and describe the basis for that determination.*

John Simmons, by virtue of the fact that he is the CEO of Carmanah, is not considered independent.

(c) *Disclose whether or not a majority of directors are independent. If a majority of directors are not independent, describe what the Board of Directors (the Board) does to facilitate its exercise of independent judgment in carrying out its responsibilities.*

A majority of the nominees for director at the Meeting are independent directors.

(d) *If a director is presently a director of any other issuer that is a reporting issuer (or the equivalent) in a jurisdiction or a foreign jurisdiction, identify both the director and the other issuer.*

The following nominee directors also serve as directors of the following reporting issuers:

**James Meekison**  
GMP Capital Inc.

**Sara Elford**  
Hydrogenics Corporation  
Pure Technologies

(e) *Disclose whether or not the independent directors hold regularly scheduled meetings at which members of management are not in attendance. If the independent directors hold such meetings, disclose the number of meetings held during the preceding 12 months. If the independent directors do not hold such meetings, describe what the Board does to facilitate open and candid discussion among its independent directors.*

Each Board meeting has, as a matter of course, a non-management discussion at which only independent directors are present. There were 4 such meetings of the Board in 2016.

(f) *Disclose whether or not the chair of the Board is an independent director. If the Board has a chair or lead director who is an independent director, disclose the identity of the independent chair or lead director, and describe his or her role and responsibilities. If the Board has neither a chair that is independent nor a lead director that is independent, describe what the Board does to provide leadership for its independent directors.*

Michael Sonnenfeldt, incumbent Chairman of the Board, is an independent director. The Chairman of the Board plays a critical role on the Board by leading the Board in its management and supervision of the business of Carmanah. The

Chairman of the Board manages the affairs of the Board, including overseeing the proper constitution of the Board and its effective operation, independent of management.

(g) *Disclose the attendance record of each director for all Board meetings held since the beginning of the issuer's most recently completed financial year.*

In 2016, all directors were present for all meetings of the Board.

### **Board Mandate**

*Disclose the text of the Board's written mandate. If the Board does not have a written mandate, describe how the Board delineates its role and responsibilities.*

The Board's written mandate is disclosed on Carmanah's website at [www.carmanah.com](http://www.carmanah.com).

### **Position Descriptions**

(a) *Disclose whether or not the Board has developed written position descriptions for the chair and the chair of each board committee. If the Board has not developed written position descriptions for the chair and/or the chair of each board committee, briefly describe how the Board delineates the role and responsibilities of each such position.*

The Board has a formal written position in place for the Chairman of the Board, which is available on Carmanah's website at [www.carmanah.com](http://www.carmanah.com). There is no formal written position for the Chairman of the Audit Committee and the Compensation Committee. However, each of the Audit Committee and Compensation Committee have a formal Charter which includes the role and responsibilities of each respective Committee. Copies of the Audit Committee and Compensation Committee Charters are available on Carmanah's website at [www.carmanah.com](http://www.carmanah.com).

(b) *Disclose whether or not the Board and CEO have developed a written position description for the CEO. If the Board and CEO have not developed such a position description. Briefly describe how the Board delineates the role and responsibilities of the CEO.*

The Board has a written position description for the CEO, a copy of which is available on Carmanah's website at [www.carmanah.com](http://www.carmanah.com).

### **Orientation and Continuing Education**

(a) *Briefly describe what measures the Board takes to orient new directors regarding:*

i. *the role of the Board, its committees and its directors; and*

When possible new nominees for the Board are invited to attend and observe meetings of the Board prior to appointment as directors. They also observe the workings of the two standing committees. Each new Board member is informed that the documents containing the Board mandate and Carmanah's other governance documents and policies are available on Carmanah's web site at [www.carmanah.com](http://www.carmanah.com).

ii. *the nature and operation of the issuer's business*

New Board members spend considerable time with the CEO to discuss the business mission, vision, strategies, and to gain a general understanding about the nature of its operations. The Board will also invite prospective new Board members to attend some of its Board meetings as a guest in order to meet the other directors, and to get further understanding of the business from the Board perspective.

(b) *Briefly describe what measures, if any, the Board takes to provide continuing education for its directors. If the Board does not provide continuing education, describe how the Board ensures that its directors maintain the skill and knowledge necessary for them to meet their obligations as directors.*

The Board recognizes the importance of ongoing director education and the need for each director to take personal responsibility for this process. To facilitate ongoing education, Board members are encouraged to communicate with management and the auditors, to keep themselves current with industry trends and developments and changes in legislation with Carmanah's assistance, and to observe Carmanah's operations first-hand. Management provides quarterly updates on internal controls compliance, investor perspectives, update on strategic context and deployment. Management spends one full day per year delivering a strategic update that includes competitive environment, technological and industry developments, regulatory developments and other key components.

### **Ethical Business Conduct**

(a) *Disclose whether or not the Board has adopted a written code for its directors, officers and employees.*

The Board has adopted a written code of conduct (the "**Code of Conduct**") for Carmanah. New employees, officers and directors are required to confirm in writing that they have read and understood the Code of Conduct. The Board has adopted a whistleblower policy (the "**Whistleblower Policy**") which provides employees with the ability to report, on a confidential and anonymous basis, any violations within our organization including (but not limited to), falsification of financial records, unethical conduct, harassment or theft. The Board believes that providing a forum for employees, officers and directors to raise concerns about ethical conduct and treating all complaints with the appropriate level of seriousness fosters a culture of ethical conduct.

The Board has also adopted:

1. An insider trading policy (the "**Insider Trading Policy**") to govern the trading of shares by directors, officers and employees of Carmanah, and
2. An Anti-corruption policy ("the Anti-Corruption Policy") that outlines the Company's commitment to conducting business in accordance with all applicable laws and regulations and to the highest ethical standards.

i. *disclose how an interested party may obtain a copy of the written code;*

The Code of Conduct, the Whistleblower Policy and the Insider Trading Policy are available on Carmanah's web site at [www.carmanah.com](http://www.carmanah.com).

ii. *describe how the Board monitors compliance with its code, or if the Board does not monitor compliance, explain whether and how the Board ensures compliance with its code; and*

The Code of Conduct is provided to all employees for review and acknowledgement at time of hire and generally at the beginning of the calendar year. In March 2013, Carmanah adopted an updated Code of Conduct and concurrently all employees and the Board were required to acknowledge the revised Code of Conduct at that time. Any waiver of the Code of Conduct may only be made by the Board and will be disclosed in accordance with applicable laws.

To ensure awareness by employees of the whistleblower policy, it is discussed with employees at time of hire and is posted around the office for review by existing employees.

iii. *provide a cross-reference to any material change report(s) filed within the preceding 12 months that pertains to any conduct of a director or executive officer that constitutes a departure from the code*

None.

(b) *Describe any steps the Board takes to ensure directors exercise independent judgment in considering transactions and agreements in respect of which a director or executive officer has a material interest.*

Directors with an interest in a material transaction under discussion by the Board are required to declare their interest and abstain from voting on the transaction.

(c) *Describe any other steps the Board takes to encourage and promote a culture of ethical business conduct.*

The Board endeavors to ensure that the ethics of Carmanah take precedence over any other consideration in Carmanah's decision-making process. Beyond normal employee training and education components of the Company's code of conduct and anti-corruption policies, members of the Board regularly partake in all staff meetings where open and frank discussions are encouraged.

### **Nomination of Directors**

(a) *Describe the process by which the Board identifies new candidates for Board nomination.*

The whole Board identifies gaps in the Board's areas of competence and seeks to identify new candidates for Board nomination to address those deficiencies.

(b) *Disclose whether or not the Board has a nominating committee composed entirely of independent directors. If the Board does not have a nominating committee composed entirely of independent directors, describe what steps the Board takes to encourage an objective nomination process.*

Due to the small size of the Board, the majority of which is independent, the Board is able to deal with recruitment of new members as a whole, and as such the whole Board acts as a nominating committee and deals with nominations. Recruitment of new directors generally results from recommendations made by directors, management and Shareholders and candidates are assessed for their skills, expertise, experience, independence and other factors.

(c) *If the Board has a nominating committee, describe the responsibilities, powers and operation of the nominating committee.*

As noted above, the Board does not have a separate formal nominating committee. The entire Board comprises a nominating committee, and as a whole deals with nominations, voting and approval of accepted nominees.

### **Compensation**

(a) *Describe the process by which the Board determines the compensation for your company's directors and officers.*

Compensation packages for Board positions and committees are based upon the degree of responsibility and accountability borne by the role. The Compensation Committee makes recommendations to the Board for total compensation packages, which are reviewed and approved by the Chairman of the Board.

(b) *Disclose whether or not the Board has a compensation committee composed entirely of independent directors. If the Board does not have a compensation committee composed entirely of independent directors, describe what steps the Board takes to ensure an objective process for determining such compensation.*

The Compensation Committee during the 2016 term was composed of four independent directors: Michael Sonnenfeldt, Terry Holland, Jim Meekison, and Sara Elford.

(c) *If the Board has a compensation committee, describe the responsibilities, powers and operation of the compensation committee.*

The Compensation Committee is responsible for recommending to the Board human resources and compensation policies and guidelines for application to Carmanah, and for implementing and overseeing human resources and compensation policies approved by the Board. In particular, the Committee's compensation duties are: (i) determining and approving the compensation of Carmanah's CEO; (ii) reviewing and approving compensation for Carmanah's other executive officers; (iii) fulfilling the Board's oversight responsibilities with respect to Carmanah's overall compensation policies, plans and programs; (iv) overseeing an evaluation of management succession planning; and (v) performing other activities related to Carmanah's compensation plans and structure, including preparing and

reviewing any disclosure on executive compensation included in Carmanah's annual information circular in accordance with applicable rules and regulations promulgated by the Canadian provincial securities regulatory authorities.

### **Other Board Committees**

(a) *If the Board has standing committees other than the audit, compensation and nominating committees, identify the committees and describe their function.*

None, other than as disclosed above.

### **Assessments**

(a) *Disclose whether or not the Board, its committees and individual directors are regularly assessed with respect to their effectiveness and contribution. If assessments are regularly conducted, describe the process used for the assessments. If assessments are not regularly conducted, describe how the Board satisfies itself that it, its committees, and individual directors are performing effectively.*

The Board satisfies itself that the Board, its committees, and its individual directors are performing effectively by conducting informal assessments from time to time. These informal assessments generally occur either during strategic planning or in-camera board sessions and occur in a general discussion format.

### **Director Term Limits and Diversity within the Board and Executive Management**

#### **Director Term Limits and Other Mechanisms of Board Renewal**

(a) *Disclose whether or not the issuer has adopted term limits for the directors on its board or other mechanisms of board renewal and, if so, include a description of those director term limits or other mechanisms of board renewal. If the issuer has not adopted director term limits or other mechanisms of board renewal, disclose why it has not done so.*

The Company has not adopted term limits or other formal mechanisms for board renewal as the Board does not believe it to be appropriate or necessary to establish such term limits. Given the relatively small size of the Board, the Board has concluded that formal term limits could be detrimental to the ongoing effectiveness of the Board. The Board believes that term limits can result in the loss of the contribution of directors who have been able to develop, over a period of time, increasing insight into the Company and, therefore, provide an increasing contribution to the Board and the Company as a whole. In this respect, the Board is able to consider the contribution of current Board members and the skills and experience necessary for an effective and efficient Board, and recommends changes from time to time to best meet those needs.

#### **Policies Regarding the Representation of Women on the Board and Executive Management and the consideration of the Representation of Women in Director Identification and Selection Process and Executive Officer Appointments**

(a) *Disclose whether the issuer has adopted a written policy relating to the identification and nomination of women directors. If the issuer has not adopted such a policy, disclose why it has not done so. If the issuer has adopted a policy, disclose the following in respect of the policy: (i) a short summary of its objectives and key provisions, (ii) the measures taken to ensure that the policy has been effectively implemented, (iii) annual and cumulative progress by the issuer in achieving the objectives of the policy, and (iv) whether and, if so, how the board or its nominating committee measures the effectiveness of the policy.*

(b) *Disclose whether and, if so, how the board or nominating committee considers the level of representation of women on the board in identifying and nominating candidates for election or reelection to the board. If the issuer does not consider the level of representation of women on the board in identifying and nominating candidates for election or re-election to the board, disclose the issuer's reasons for not doing so.*

(c) *Disclose whether and, if so, how the issuer considers the level of representation of women in executive officer positions when making executive officer appointments. If the issuer does not consider the level of representation of women in executive officer positions when making executive officer appointments, disclose the issuer's reasons for not doing so.*

The Board does not currently have a formal policy with regard to the consideration of diversity in identifying director or executive nominees or a written policy relating to the identification and nomination of women directors or executives. The Company has not yet adopted such formal policies on diversity but regularly considers the diversity (including the representation of women on the Board) as one of a number of relevant factors when considering potential new nominees. The Company recognizes the potential benefit of diversity in leadership positions, including with respect to its Board and executive officer positions, but feels a formal policy is unnecessary for the size of the Company.

### **Targets Regarding the Representation of Women on the Board and in Executive Officer Positions**

(a) *Disclose whether the issuer has adopted a target regarding women on the issuer's board. If the issuer has not adopted a target, disclose why it has not done so. For purposes of this Item, a "target" means a number or percentage, or a range of numbers or percentages, adopted by the issuer of women on the issuer's board or in executive officer positions of the issuer by a specific date.*

(b) *Disclose whether the issuer has adopted a target regarding women in executive officer positions of the issuer. If the issuer has not adopted a target, disclose why it has not done so. If the issuer has adopted a target referred to above, disclose: (i) the target, and (ii) the annual and cumulative progress of the issuer in achieving the target.*

At this time the Company has not adopted a target regarding the representation of women on the Board or in executive officer positions. The Company does not adopt targets because the Company is of the view that its current practice of considering diversity as a factor in selecting candidates as potential directors or executive officers permits the Company to balance the benefit of diversity with other relevant considerations.

### **Number of Women on the Board and in Executive Positions**

(a) *Disclose the number and proportion (in percentage terms) of directors on the issuer's board who are women.*

The Company currently has one (20%) director on the Board who is a woman.

(b) *Disclose the number and proportion (in percentage terms) of executive officers of the issuer, including all major subsidiaries of the issuer, who are women.*

The Company currently has no women in an executive officer role.

## **OTHER INFORMATION**

### **Interest of Informed Persons in Material Transactions**

Except as otherwise disclosed herein, no “informed person” (as defined in National Instrument 51-102), proposed director of Carmanah or any associate or affiliate of an informed person or proposed director of Carmanah has had or has any material interest in any transaction since the beginning of Carmanah’s most recently completed fiscal year, or in any proposed transaction, which has materially affected or would materially affect Carmanah or its subsidiaries.

### **Management Contracts**

No management functions of Carmanah or any of its subsidiaries are performed to any substantial degree by a person other than the directors or executive officers of Carmanah or a subsidiary.

### **Additional Information**

Additional information relating to Carmanah may be found on SEDAR at [www.sedar.com](http://www.sedar.com). Financial information is provided in Carmanah’s comparative financial statements and management’s discussion and analysis for its most recently completed financial year. Shareholders may obtain copies of Carmanah’s financial statements and management’s discussion and analysis on SEDAR or by contacting Carmanah by email at [investors@carmanah.com](mailto:investors@carmanah.com), or upon request made to the attention of the Chief Financial Officer of Carmanah at 250 Bay Street, Victoria, BC, Canada, V9A 3K5.

### **Approval**

The contents of this Circular and the sending thereof to the shareholders of Carmanah have been approved by the directors of Carmanah.

**DATED** at Victoria, British Columbia this 15<sup>th</sup> day of March, 2016.

### **By order of the Board of Directors**

*“John Simmons”*

**John Simmons**  
**Chief Executive Officer**

**SCHEDULE “A”**  
**Audit Committee Charter of Carmanah**

**I. PURPOSE**

The purpose of the Audit Committee (the “**Committee**”) of the Board of Directors (the “**Board**”) of Carmanah Technologies Corporation (the “**Company**”) shall be to act on behalf of the Board in fulfilling the Board’s oversight responsibilities with respect to: (i) the Company’s corporate accounting, financial reporting practices and audits of financial statements; (ii) the Company’s systems of internal accounting and financial controls; (iii) the quality and integrity of the Company’s financial statements and reports; and (iv) the qualifications, independence and performance of any firm or firms of certified public accountants or independent chartered accountants engaged as the Company’s independent outside auditors (the “**Auditors**”).

**II. COMPOSITION AND MEETINGS**

**Composition.** The Committee shall consist of at least three members of the Board. Each member shall meet the financial literacy requirements of the regulatory agency as may from time to time apply to the Company, including the Toronto Stock Exchange and the rules and regulations of the Canadian provincial and federal securities regulatory authorities, in all cases as may be modified or supplemented (collectively, the “**Rules**”), subject to any exceptions or exemptions permitted by the Rules. Each member shall meet such other qualifications for membership on an audit committee as are established from time to time by the Rules. The members of the Committee shall be appointed by and serve at the discretion of the Board. Vacancies occurring on the Committee shall be filled by the Board. The Committee’s Chair shall be designated by the Board, or if it does not do so, the Committee members shall elect a Chair by vote of a majority of the full Committee.

**Meetings.** The Committee will hold at least four (4) regular meetings per year and additional meetings as the Committee deems appropriate. Meetings may be called by the Chairperson of the Committee or the Chairman of the Board.

**III. MINUTES AND REPORTS**

Minutes of each meeting will be kept and distributed to each member of the Committee, members of the Board who are not members of the Committee and the Secretary of the Company. The Chairperson of the Committee will report to the Board from time to time, or whenever so requested by the Board.

**IV. AUTHORITY**

The Committee shall have full access to all books, records, facilities and personnel of the Company as deemed necessary or appropriate by any member of the Committee to discharge his or her responsibilities hereunder.

The Committee shall have authority to retain, and set and pay the compensation for, at the Company’s expense, advice and assistance from internal and external legal, accounting or other advisors or consultants as it deems necessary or appropriate in the performance of its duties. The Company shall make available to the Committee all funding necessary for the Committee to carry out its duties, including, without limitation, the payment of such expenses. The Committee shall have authority to require that any of the Company’s personnel, counsel, Auditors or investment bankers, or any other consultant or advisor to the Company attend any meeting of the Committee or meet with any member of the Committee or any of its special legal, accounting or other advisors and consultants.

**V. RESPONSIBILITIES**

The operation of the Committee will be subject to the provisions of the articles of the Company, the *Business Corporations Act* (British Columbia) and the Rules, each as in effect from time to time.

The Auditors shall report directly to the Committee. The Committee shall oversee the Company’s financial reporting process on behalf of the Board. The Committee’s functions and procedures should remain flexible to address changing circumstances most effectively.

To implement the Committee’s purpose, the Committee shall, to the extent the Committee deems necessary or appropriate, be charged with the following functions and processes with the understanding, however, that the

Committee may supplement or (except as otherwise required by applicable laws or rules) deviate from these activities as appropriate under the circumstances:

**1. Evaluation and Recommendation to the Board.** To evaluate the performance of the Auditors, to assess their qualifications (including their internal quality-control procedures and any material issues raised by that firm's most recent internal quality-control or peer review or any investigations by regulatory authorities) and to recommend to the Board: (a) the Auditors to be presented to the Company's shareholders for appointment for the purpose of preparing or issuing an auditor's report or performing other audit, review or attest services for the Company; and (b) the compensation of the Auditor.

**2. Approval of Audit Engagements.** Subject to the appointment of the Auditors by the Company's shareholders, to determine and approve engagements of the Auditors, prior to commencement of such engagement, to perform all proposed audit, review and attest services, including the scope of and plans for the audit, the compensation to be paid to the Auditors, which approval may be pursuant to preapproval policies and procedures, including the delegation of preapproval authority to one or more Committee members so long as any such preapproval decisions are presented to the full Committee at the next scheduled meeting.

**3. Approval of Non-Audit Services.** To determine and approve engagements of the Auditors, prior to commencement of such engagement (unless in compliance with exceptions available under applicable laws and rules related to immaterial aggregate amounts of services), to perform any proposed permissible non-audit services, including the scope of the service and the compensation to be paid therefor, which approval may be pursuant to preapproval policies and procedures established by the Committee consistent with applicable laws and rules, including the delegation of preapproval authority to one or more Committee members so long as any such preapproval decisions are presented to the full Committee at the next scheduled meeting.

**4. Audit Partner Rotation.** To monitor the rotation of the partners of the Auditors on the Company's audit engagement team as required by applicable laws and rules.

**5. Auditor Independence.** At least annually, to receive and review written statements from the Auditors delineating all relationships between the Auditors and the Company, to consider and discuss with the Auditors any disclosed relationships and any compensation or services that could affect the Auditors' objectivity and independence, and to assess and otherwise take appropriate action to oversee the independence of the Auditors.

**6. Audited Financial Statement Review.** To review, upon completion of the audit, the Company's financial statements, including the related notes and the management's discussion and analysis of financial condition and results of operations, prior to the same being filed with applicable regulatory authorities and to recommend whether or not such financial statements and management's discussion and analysis of financial condition and results of operations should be approved by the Board.

**7. Annual Audit Results.** To discuss with management and the Auditors the results of the annual audit, including the Auditors' assessment of the quality, not just acceptability, of accounting principles, the reasonableness of significant judgments and estimates (including material changes in estimates), any material audit adjustments proposed by the Auditors and immaterial adjustments not recorded, the adequacy of the disclosures in the financial statements and any other matters required to be communicated to the Committee by the Auditors under promulgated auditing standards.

**8. Quarterly Results.** To discuss with management and the Auditors the results of the Auditors' review of the Company's quarterly financial statements, including the related notes and the management's discussion and analysis of financial condition and results of operations prior to the same being filed with applicable regulatory authorities, any material audit adjustments proposed by the Auditors and immaterial adjustments not recorded, the adequacy of the disclosures in the financial statements and any other matters required to be communicated to the Committee by the Auditors under promulgated auditing standards and to recommend whether or not such financial statements and management's discussion and analysis of financial condition and results of operations should be approved by the Board.

**9. Annual and Interim Financial Press Releases.** Review with management annual and interim financial press releases before the Company publicly discloses this information.

**10. Accounting Principles and Policies.** To review with management and the Auditors significant issues that arise regarding accounting principles and financial statement presentation, including critical accounting policies and practices, alternative accounting policies available under IFRS related to material items discussed with management and any other significant reporting issues and judgments.

**11. Risk Assessment and Management.** To review and discuss with management and the Auditors, as appropriate, the Company's guidelines and policies with respect to risk assessment and risk management, including the Company's major financial risk exposures, including the Company's investment and hedging policies, and the steps taken by management to monitor and control these exposures.

**12. Management Cooperation with Audit.** To review with the Auditors any significant difficulties with the audit or any restrictions on the scope of their activities or access to required records, data and information, significant disagreements with management and management's response, if any.

**13. Management Letters.** To review with the Auditors and, if appropriate, management, any management or internal control letters issued or, to the extent practicable, proposed to be issued by the Auditors and management's response, if any, to such letter, as well as any additional material written communications between the Auditors and management.

**14. Disagreements Between Auditors and Management.** To review with the Auditors and management any conflicts or disagreements between management and the Auditors regarding financial reporting, accounting practices or policies.

**15. Internal and Financial Reporting Controls.** To confer with the Auditors and with the management of the Company regarding the scope, adequacy and effectiveness of internal financial reporting controls in effect including any special audit steps taken in the event of material control deficiencies. To review with the Auditors and with the management of the Company the progress and findings of their efforts related to the documentation, assessment and testing of internal controls related to compliance with the Rules.

**16. Separate Sessions.** Periodically, to meet in separate sessions with the Auditors and management to discuss any matters that the Committee, the Auditors or management believe should be discussed privately with the Committee.

**17. Complaint Procedures.** To establish procedures, when and as required by applicable laws and rules, or as otherwise deemed appropriate by the Committee, for the receipt, retention and treatment of complaints received by the Company regarding accounting, internal accounting controls or auditing matters and the confidential and anonymous submission by employees of concerns regarding questionable accounting or auditing matters.

**18. Regulating and Accounting Initiatives.** To review with counsel, the Auditors and management, as appropriate, any significant regulatory or other legal or accounting initiatives or matters that may have a material impact on the Company's financial statements, compliance programs and policies if, in the judgment of the Committee, such review is necessary or appropriate.

**19. Related Party Transactions.** To review and approve related-party transactions and review other issues arising under the Company's Code of Conduct or similar policies as required by the Rules.

**20. Investigations.** To investigate any matter brought to the attention of the Committee within the scope of its duties if, in the judgment of the Committee, such investigation is necessary or appropriate.

**21. Management Information Circular.** If required, to review the report required by regulatory authorities to be included in the Company's annual management information circular or other regulatory filing.

**22. Annual Charter Review.** To review and assess the adequacy of this charter annually and recommend any proposed changes to the Board for approval.

**23. Report to Board.** To report to the Board with respect to material issues that arise regarding the quality or integrity of the Company's financial statements, the performance or independence of the Auditors or such other matters as the Committee deems appropriate from time to time or whenever it shall be called upon to do so.

**24. Other Responsibilities.** Perform such other functions as may be assigned by law, by the Company's articles or by the Board.

It shall be management's responsibility to prepare the Company's financial statements and periodic reports and the responsibility of the Auditors to audit those financial statements. It is not the duty of the Committee to (1) plan or conduct audits; (2) determine that the Company's financial statements are complete and accurate and are in accordance with generally accepted accounting principles; (3) to resolve disagreements, if any, between management and the outside auditors; or (4) to assure compliance with laws and regulations and the Company's policies generally. Furthermore, it is the responsibility of the Chief Executive Officer and senior management to avoid and minimize the Company's exposure to risk, and while the Committee is responsible for reviewing with management the guidelines and policies to govern the process by which risk assessment and management is undertaken, the Committee is not the sole body responsible. The Auditors shall be accountable to the Committee as representatives of the shareholders.

**SCHEDULE “B”**  
**Carmanah Technologies Corporation**  
**Change of Auditor Reporting Package**

Summary of Contents:

- Notice of Change of Auditor B-2
- Letter from former auditor, Deloitte LLP, Chartered Accountants B-3
- Letter from successor auditor, KPMG LLP, Chartered Professional Accountants B-4

**CHANGE OF AUDITOR NOTICE**

**TO:**           **British Columbia Securities Commission**  
**Alberta Securities Commission**  
**Saskatchewan Securities Commission**  
**Manitoba Securities Commission**  
**Ontario Securities Commission**  
**New Brunswick Securities Commission**  
**Nova Scotia Securities Commission**  
**Prince Edward Island Securities Commission**  
**Newfoundland Securities Commission**

**AND TO:**     **KPMG LLP**

**AND TO:**     **Deloitte LLP**

Carmanah Technologies Corporation (the “**Company**”) gives the following notice in accordance with Section 4.11 of National Instrument 51-102 - *Continuous Disclosure Obligations* (“**NI 51-102**”):

1. The Company has decided to change its auditor from Deloitte LLP (the “**Former Auditor**”) to KPMG LLP (the “**Successor Auditor**”) and to appoint the Successor Auditor as the auditor of the Company effective immediately.
2. On May 10<sup>th</sup>, 2016, the Company asked the Former Auditor to resign. The Former Auditor submitted their resignation effective May 11<sup>th</sup>, 2016. The Successor Auditor has agreed to its appointment as the Company’s new auditor.
3. The Former Auditor resigned at the Company’s request.
4. The replacement of the Former Auditor as auditor of the Company and the appointment of the Successor Auditor as auditor of the Company have been considered and recommended by the Company’s Audit Committee and approved by the Company’s Board of Directors.
5. The Former Auditor has not expressed a modified opinion on any of the Company’s financial statements.
6. There have been no reportable events as such term is defined in NI 51-102.

**CARMANAH TECHNOLOGIES CORPORATION**

Per: \_\_\_\_\_



Name: John Simmons  
Title: Chief Executive Officer

DATED this 13<sup>th</sup> day of May, 2016.

May 13, 2016

British Columbia Securities Commission  
Alberta Securities Commission  
Saskatchewan Securities Commission  
Manitoba Securities Commission  
Ontario Securities Commission  
New Brunswick Securities Commission  
Nova Scotia Securities Commission  
Prince Edward Island Securities Commission  
Newfoundland Securities Commission

Dear Sirs:

Re: Carmanah Technologies Corporation (“the Company”)  
Notice Pursuant to NI 51-102 – Change of Auditor

As required by subparagraph (5) (a)(ii) of section 4.11 of National Instrument 51-102, we have reviewed the Company’s Notice of Change of Auditor (the “Notice”) dated May 13, 2016 and based on our knowledge of such information at this time, we confirm that we agree with the statements contained in the Notice in as far as they relate to us.

We have no basis to agree or disagree with the statements made in paragraph 4 of the Company’s Change of Auditor Notice.

Yours truly,



Chartered Accountants



KPMG LLP  
PO Box 10426 777 Dunsmuir Street  
Vancouver BC V7Y 1K3  
Canada  
Telephone (604) 691-3000  
Fax (604) 691-3031

British Columbia Securities Commission  
Alberta Securities Commission  
Saskatchewan Securities Commission  
Manitoba Securities Commission  
Ontario Securities Commission  
New Brunswick Securities Commission  
Nova Scotia Securities Commission  
Prince Edward Island Securities Commission  
Newfoundland Securities Commission

May 26, 2016

Dear Sirs/Madames

**Re: Carmanah Technologies Corporation (the "Corporation")**

Please be advised that, in connection with National Instrument 51-102 – *Continuous Disclosure Obligations*, we hereby notify you that we have read the Corporation's Change of Auditor Notice dated May 13, 2016 (the "Notice") and are in agreement with the statements contained in such Notice, except we have no basis to agree or disagree with the statement contained in item 6.

Yours very truly,

A handwritten signature in black ink that reads 'KPMG LLP'. The signature is written in a cursive, slightly slanted style. Below the signature is a horizontal line that starts under the 'K' and ends under the 'P'.

Chartered Professional Accountants

May 26, 2016  
Vancouver, Canada